

## Energy efficiency incentive programs for California businesses

Energy FinAnswer® and FinAnswer® Express from Pacific Power offer technical expertise and cash incentives to help any size commercial, industrial or agricultural customer build energy efficiency into new construction and retrofit projects. Here is an overview and comparison of the programs. For complete details, please see the program brochures or visit our website at [pacificpower.net/wattsmart](http://pacificpower.net/wattsmart).

	FinAnswer Express (Schedule A - 115)	Energy FinAnswer (Schedule A - 125)
<b>Customer eligibility</b>	For any size existing facility or new construction.	For any size new construction or industrial facility or process; for commercial retrofits > 20,000 sq. ft. (served by meter).
<b>Technical assistance</b>	Choice of participating vendor or independent consultant for analysis of lighting, HVAC and other upgrades.  Our list of participating vendors is available on our website.	Full-service energy engineering to identify and quantify energy-efficiency measures (we pay for the study). Includes initial scoping, investment-grade energy analysis, commissioning plan and post-installation review.  For new construction/major renovation (where energy code applies), we offer design assistance to help you and your design team incorporate energy-efficiency measures into the construction documents. The goal is for the building to be at least 10 percent better than energy code. Design team incentives may be available.
<b>Financial offer</b>	Equipment-based incentives (\$/fixture, \$/hp, \$/ton); incentives not available to reduce the project simple payback below one year; paid upon completion of project.  Our incentive tables are available on our website.	Incentive = \$0.12/kwh annual energy savings + \$50/kw demand savings; incentive caps may apply; paid upon completion of project.  For the new construction/major renovation projects where energy code applies, the incentive may be determined using a sliding scale with higher incentives available for whole buildings that exceed code by higher percentages.
<b>New construction requirements</b>	For lighting, whole building interior lighting power density (in watts per square foot) must be 10 percent lower than code.	<b>Where energy code applies:</b> project must exceed code – savings and costs determined from a code-compliant building/system.  <b>Where energy code does not apply:</b> project must exceed industry common practice – savings and costs determined from an industry common practice system.
<b>When to apply</b>	Apply after purchase and installation.  For lighting and chillers; pre-approval is recommended but not required.  Our incentive applications are available on our website.	Sign a no-obligation letter of intent before you start your project.  Sign an incentive agreement before signing purchase orders.

**Contact Pacific Power.** A signed incentive agreement may be required before you order equipment or sign contracts for installation. Call our energy services hotline toll free at **1-800-222-4335**, log on to [pacificpower.net/wattsmart](http://pacificpower.net/wattsmart) or email us at [energy.expert@pacificpower.net](mailto:energy.expert@pacificpower.net).

We also have information for residential customers at [pacificpower.net/wattsmart](http://pacificpower.net/wattsmart).



Let's turn the answers on.