

## Overview

# Energy efficiency incentive programs for Washington businesses

The Energy FinAnswer® and FinAnswer® Express programs offer technical assistance and cash incentives to help any size commercial or industrial customer build energy efficiency into new construction and retrofit projects.

Here is an overview and comparison of the programs. For complete details, please see the program brochures or visit our website at [pacificpower.net/wattsmart](http://pacificpower.net/wattsmart).

	Energy FinAnswer (Schedule 125)	FinAnswer Express (Schedule 115)
<b>Customer eligibility</b>	For any size new construction or industrial facility; for commercial retrofits > 20,000 sq. ft. (served by meter).	For any size existing facility or new construction.
<b>Program technical assistance</b>	Full-service energy engineering to identify and quantify energy-efficiency measures (we pay for the study). Includes initial scoping, investment-grade energy analysis, commissioning plan and post-installation review.  For new construction/major renovation (where energy code applies), we offer design assistance to help you and your design team incorporate energy-efficiency measures into the construction documents. The goal is for the building to be at least 10 percent better than energy code. Design team incentives may be available.	Choice of participating vendor or independent consultant for analysis of lighting, HVAC and other upgrades. Our lists of participating vendors are available on our website.
<b>Program financial offer</b>	Incentive = \$0.15/kwh annual energy savings + \$50/kw demand savings; incentive caps may apply; paid upon completion of project.	Equipment-based incentives (\$/fixture, \$/hp, \$/ton); incentives not available to reduce the project simple payback below one year; paid upon completion of project.
<b>New construction requirements</b>	<b>Where energy code applies:</b> project must exceed code – savings and costs determined from a code-compliant building/system.  <b>Where energy code does not apply:</b> project must exceed industry common practice – savings and costs determined from an industry common practice system.	For lighting, whole building interior lighting power density (in watts per square foot) must be 10 percent lower than code.
<b>When to apply</b>	Sign a no-obligation letter of intent before you start your project, sign an incentive agreement before signing purchase orders.	<b>Lighting retrofits:</b> sign an incentive agreement before signing purchase orders.  <b>Lighting new construction, chillers:</b> pre-approval is recommended but not required.  <b>Non-lighting:</b> apply after purchase and installation.  <b>Custom incentives</b> (for equipment not listed on incentive tables): sign an incentive agreement before signing purchase orders.

You can also register with our Business Solutions Toolkit to access interactive calculators and industry-specific recommendations to help save you money. To learn more, visit [pacificpower.net/toolkit](http://pacificpower.net/toolkit).

**For information on programs and incentives, contact Pacific Power.** A signed incentive agreement may be required before you order equipment or sign contracts for installation. Call our energy services hotline toll free at **1-800-222-4335**, log on to [pacificpower.net/wattsmart](http://pacificpower.net/wattsmart) or email us at [energy.expert@pacificpower.net](mailto:energy.expert@pacificpower.net).