

FinAnswer[®] Express Incentive Agreement

(Washington Schedule 115)

This FinAnswer Express Incentive Agreement (“Agreement”) dated [redacted] by and between Pacific Power and [redacted] (“Customer”) shall be effective only if Customer signs the Agreement and delivers it to Pacific Power at 825 NE Multnomah, #600 – Attn: Energy Efficiency Programs, Portland OR 97232 within 45 days of the date first written above.

Recitals

- a. Pacific Power makes available energy efficiency incentives (the “Incentive”) to eligible Pacific Power customers who install recommended electric energy efficiency measures (“EEMs”).
- b. Customer is an existing customer of Pacific Power on Schedule: [redacted] at [redacted] (the “Facility”).
- c. Pacific Power has evaluated Customer’s use of electricity at the Facility and recommended EEMs (“Recommended EEMs”) to improve the efficiency of the Customer’s use of electricity.
- d. Information regarding the Recommended EEM design intent and equipment and operating assumptions is provided in the following document(s), referenced and made a part of this Agreement:
___ Energy Analysis dated _____ performed by _____
___ _____ dated _____ performed by _____
- e. Customer wishes to proceed with the installation of the Recommended EEMs, and Customer shall install the Recommended EEMs no later than [redacted] (the “Required Completion Date”).
- f. Customer wishes to qualify for, and Pacific Power wishes to set out the terms whereby Customer may qualify for, the Incentive in connection with Customer’s installation of Recommended EEMs.



THEREFORE, Pacific Power and Customer agree as follows:

Agreement

1. Definitions. All capitalized terms not otherwise defined in this Agreement shall have the meaning ascribed to them in the Washington Tariff Schedule 115 in effect as of the date above, and hereby incorporated by reference into and made a part of this Agreement. Qualifying equipment/services incentive amounts, and other terms and conditions are posted on the program Web site, and the Tariff Schedule incorporates that information by reference. All provisions of the Tariff Schedule, including the above information listed on the program Web site as of the date above, apply to this Agreement. The following terms used in this Agreement shall be defined as follows:
 - 1.1. “Incentive” shall mean a payment to Customer by Pacific Power to help offset a portion of Customer's Recommended EEM Costs that is paid in accordance with the provisions of this Agreement and Tariff Schedule 115.
 - 1.2. “Recommended EEM Costs” shall mean the Customer’s reasonable costs incurred (net of any discounts, rebates, incentives, or other consideration that reduces final actual Recommended EEM Costs incurred by Customer) to purchase and install Recommended EEMs at Customer's Facility by the Required Completion Date. If Customer installs the Recommended EEMs, the cost of installation shall be equal to Customer’s actual labor costs for such installation.
 - 1.3. “Recommended EEMs” shall mean the EEMs specified in the attached Exhibit A.
2. Qualification for the Incentive; Incentive Limitations.
 - 2.1. To qualify for the Incentive, Customer must:
 - 2.1.1. Permit Pacific Power or Pacific Power's consultant to inspect the existing conditions prior to the installation of or removal of any Recommended EEMs and prior to signing this Agreement.
 - 2.1.2. Notify Pacific Power of any changes or change orders issued to contractors or installers that materially affect the Recommended EEM Costs or savings specified in the Agreement prior to installation in the Facility.
 - 2.1.3. Not later than the Required Completion Date, Customer shall:
 - 2.1.3.1. Properly install or cause to be properly installed the Recommended EEMs listed in Exhibit A at Customer’s Facility, and,
 - 2.1.3.2. Provide a written request for an inspection of the fully installed Recommended EEMs
 - 2.1.4. Not later than one year after the Required Completion Date, provide Pacific Power with documentation of Recommended EEM Costs or this Agreement shall terminate. Documentation of Recommended EEM Costs includes the following:
 - 2.1.4.1. Copies of invoices documenting final Recommended EEM Costs by Recommended EEM with labor and material itemized and including documentation of any discounts, rebates, incentives, or other consideration that reduces final actual Recommended EEM Costs incurred by Customer.
 - 2.1.4.2. Documentation of the actual cost of labor for any Recommended EEMs installed by the Customer, showing date work performed, name of



- worker, hours worked, EEM installed, and labor rate.
- 2.1.5. Permit Pacific Power or Pacific Power's consultant to inspect the fully installed Recommended EEMs and review and approve final Recommended EEM Costs documentation.
- 2.2. Customer agrees that the final Recommended EEM Costs represent costs actually incurred and are net of any discounts, rebates, incentives, or other consideration that reduces final actual Recommended EEM Costs incurred by Customer.
- 2.3. Customer agrees that Pacific Power has the right to request any other reasonable documentation or verification of costs of purchasing and installing the Recommended EEMs, including but not limited to documentation from the Customer's contractor, supplier or other vendor to determine the price paid by the Customer..
- 2.4. Customer agrees that the Recommended EEMs specified will not be eligible for any other Pacific Power Incentives other than the Incentives available under this Agreement. Accordingly, the Customer shall not apply for any other Pacific Power Incentives with respect to these Recommended EEMs at any time before or after the Required Completion Date.
- 2.5. Customer hereby transfers to Pacific Power all "Environmental Attributes" attributable to the Energy Efficiency Project or its operation. Environmental Attributes include any and all credits, benefits, emissions reductions, offsets and allowances, howsoever entitled, resulting from the avoidance of the emission of any substance to the air, soil or water at or by PacifiCorp generating facilities through reduced generation of energy or other savings or offsets on account of the Energy Efficiency Project. Customer will not claim ownership of any Environmental Attributes. As long as Customer at the same time states the Energy Efficiency Project was made possible with funding from Pacific Power, Customer may claim that it is facilitating the production of the Environmental Attributes attributable to the Energy Efficiency Project.
- 2.6. Pacific Power or its consultant shall inspect Customer's Facility to determine if proper installation of the Recommended EEMs has been completed at Customer's Facility.
- 2.7. If Pacific Power determines (in its sole discretion) that all of the Recommended EEMs have been installed in a satisfactory manner, Customer shall be eligible for an estimated maximum Incentive of \$ [REDACTED] (the "Estimated Maximum Incentive"). The Estimated Maximum Incentive is based on the total estimated Recommended EEM Costs and annual electric energy savings. Recommended EEM Costs and electric energy savings estimates are subject to Pacific Power approval.
- 2.8. Pacific Power will review and approve final Recommended EEM Costs and projected annual electric savings. The final Incentive ("Final Incentive") paid is based on actual approved Recommended EEM Costs and electric energy savings for installed Recommended EEMs. The Final Incentive paid shall be no more than 120% of the Estimated Maximum Incentive.
- 2.9. To the extent that Pacific Power determines (in its sole discretion) that all of the Recommended EEMs have not been installed or that some Recommended EEMs have not been installed in a satisfactory manner, Customer shall not be eligible for the Estimated Maximum Incentive. In such event, Pacific Power shall recalculate a reduced Final Incentive, if any, based on the actual Recommended EEMs installed in a satisfactory manner, using the same methodology that Pacific Power previously used to calculate the Estimated Maximum Incentive.
- 2.10. If Customer terminates a material portion of its electric service requirements from Pacific Power for the Facility within 60 months of the



date of the Final Incentive payment under this Agreement and Facility remains in operation, Customer is obligated to repay the Final Incentive to Pacific Power within 30 days of written request. The repayment ("Repayment") is determined as follows:
Repayment = Final Incentive x (60-Savings Delivery Term)/60, where Savings Delivery Term = number of months between the month the Final Incentive payment was made and the month the Facility terminated a material portion of its electric service. For determining the Repayment, dates shall be the first day of the month in which they occur.

3. Pacific Power Obligations.

- 3.1. After receiving written notice from Customer that installation of Recommended EEMs is completed and documentation of final Recommended EEM Costs, Pacific Power or Pacific Power's consultant will promptly inspect the Recommended EEMs to verify their proper installation and review final Recommended EEM Costs submittals.
- 3.2. Provided that Customer qualifies to receive the Incentive in accordance with Section 2 above, Pacific Power shall pay to Customer (or the assignee if assigned), within 45 days of satisfactory inspection of the fully installed Recommended EEMs and receipt of final Recommended EEM Costs submittals, the Final Incentive specified in Section 2.

4. **LIMITATION ON DAMAGES.** Customer shall independently evaluate any advice or direction given by Pacific Power related to estimates of electricity savings or the cost, selection or installation of EEMs. **IN NO EVENT WILL PACIFIC POWER BE LIABLE FOR THE FAILURE OF CUSTOMER TO ACHIEVE A SPECIFIED AMOUNT OF ENERGY SAVINGS, THE OPERATION OF CUSTOMER'S FACILITIES, OR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES OF ANY KIND IN CONNECTION WITH THIS AGREEMENT OR THE INSTALLATION OF RECOMMENDED EEM'S, AND IN NO EVENT SHALL PACIFIC**

POWER'S LIABILITY EXCEED ANY OBLIGATION TO PAY THE INCENTIVE FOR WHICH CUSTOMER IS ELIGIBLE UNDER SECTION 2 OF THIS AGREEMENT.

5. **Toxic Materials.** Pacific Power and its consultants shall have no responsibility for the discovery, presence, handling, removal, or disposal of or exposure of persons to hazardous materials of any kind in connection with Customer's Facility, including without limitation, asbestos, asbestos products, PCBs, or other toxic substances.
6. **Attorneys' Fees.** If arbitration or litigation is commenced by either party to enforce or interpret any of the provisions of this Agreement, the prevailing party shall be entitled to recover reasonable costs and attorneys' fees at the arbitration, at trial, on appeal, and on any petition for review.
7. **Entire Agreement/Modification.** This Agreement contains the entire agreement between the parties with respect to the subject matter hereof, and unless otherwise provided in this Agreement, no modification or waiver of any of the provisions, or any future representation, promise, or addition, shall be binding upon the parties unless made in writing and signed by both parties.
8. **Disputes/Governing Law.** This Agreement shall be exclusively governed by and interpreted in accordance with the laws of the state where the Facility is located, excluding choice of law rules. Any litigation between the parties shall be prosecuted only in the state or federal courts of the state where the Facility is located.



9. Direct Payment: the Incentive to which Customer becomes entitled under this Agreement will be mailed to the Customer at the following address:

Customer Name

Attention

Mailing Address

City, State and Zip

10. Assignment to a third party: Customer may, by executing Exhibit B of this Agreement, assign payment of the Incentive to which Customer becomes entitled under this Agreement, which assignment shall be subject to all the terms and conditions of the Agreement.

Customer

Signature By: _____

Print Name: _____

Title: _____

Pacific Power

Signature By: _____

Print Name: _____

Title: _____





FinAnswer Express Incentive Agreement

EXHIBIT A

Energy Efficiency Measures

Cover Sheet Only

Attach Description

SAMPLE

FinAnswer Express Incentive Agreement

EXHIBIT B

Assignment of Incentive to a Third Party

The undersigned Customer hereby assigns all of its right, title and interest in the Incentive, subject to the terms and conditions of the FinAnswer Express Incentive Agreement dated _____, to the following:

NAME: _____
STREET: _____
CITY, STATE, ZIP: _____
TIN or SSN (required): _____

NOTWITHSTANDING SUCH ASSIGNMENT, RESPONSIBILITY FOR COMPLYING WITH ALL TERMS AND CONDITIONS OF THIS AGREEMENT SHALL CONTINUE TO BE THE OBLIGATION OF CUSTOMER, AND PACIFIC POWER'S SOLE OBLIGATION UNDER THIS AGREEMENT SHALL BE TO CUSTOMER. ACCORDINGLY, THE ASSIGNEE SHALL HAVE NO RIGHTS AGAINST PACIFIC POWER WITH RESPECT TO SUCH ASSIGNMENT OR THE PAYMENT OF THE INCENTIVE, AND. IN THE EVENT THAT PACIFIC POWER DOES NOT PAY THE INCENTIVE AS A RESULT OF THE CUSTOMER'S FAILURE TO COMPLY WITH ALL TERMS AND CONDITIONS OF THIS AGREEMENT, THE ASSIGNEE'S SOLE RECOURSE SHALL BE AGAINST CUSTOMER. CUSTOMER DIRECTS PACIFIC POWER TO PAY ANY INCENTIVE TO WHICH IT IS ENTITLED TO THE ASSIGNEE, AND CUSTOMER WAIVES ALL RIGHTS TO DIRECTLY RECEIVE PACIFIC POWER INCENTIVES FOR INSTALLED EEMS SPECIFIED IN THIS AGREEMENT.

Executed on this _____ of _____ 200__

Customer:

By: _____

Name: _____

Title: _____

(This Exhibit only needs to be completed if Customer wants to assign the Incentive payment to a third party.)

