

# **wattsmart Business**

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## **Incentives for Measures Listed in the Incentive Tables**

Per unit incentives are listed in the program incentives tables for specific Energy Efficiency Measures (EEMs) and are subject to the incentive caps below. Incentives are subject to change and current incentives can be found on the California energy efficiency program section of the Pacific Power website.

## **Custom incentives**

Energy efficiency measures not listed in the incentive tables may be eligible for a custom incentive. Pacific Power will complete an analysis of the measure cost and electric energy savings and determine whether to offer a custom incentive and the incentive amount. Electric savings resulting from lighting interaction with mechanical equipment is not eligible for a custom incentive.

## **Energy management incentives**

Non-Capital improvements to operations and maintenance within a qualifying facility may be eligible for an Energy Management Incentive. Pacific Power will partner with Customer to complete an analysis of the electric energy savings of potential energy management measures and determine whether to offer an Energy Management Incentive and the incentive amount.

## **Energy project manager co-funding**

Pacific Power may fund an additional \$0.025 per kWh of verified wattsmart Business annual energy savings, up to 100 percent of the Energy Project Manager's salary. Salary is based on a letter from the Customer/Owner's human resources or accounting department stating the base annual salary and an appropriate overhead percentage, and subject to approval by Pacific Power.

## **Baseline adjustments**

Pacific Power may adjust baseline electric energy consumption and costs to reflect any of the following: energy codes, standard practice, changes in capacity, changes in production or facility use and equipment at the end of its useful life. Such adjustments may be made for lighting energy efficiency measures installed in new construction where energy code does not apply.

**INCENTIVES:<sup>1,2</sup>**

Category		Incentive	Percent Project Cost Cap <sup>3</sup>	1-Year Simple Payback Cap for Projects <sup>4</sup>	Other Limitations
Prescriptive Incentives (Typical Upgrades) <sup>5</sup>	Lighting – Retrofit	See incentive lists	70%	Yes	See incentive lists
	Lighting – New Construction/ Major Renovation		None	No	
	Motors		None	No	
	HVAC <sup>6</sup>		None	No	
	Building Envelope		None	No	
	Food Service		None	No	
	Appliances		None	No	
	Office		None	No	
	Irrigation Pump VFD		70%	Yes	
	Irrigation Water Distribution		None	No	
	Farm and Dairy		70%	Yes	
	Compressed Air		70%	Yes	
	Wastewater and other Refrigeration		70%	Yes	

<sup>1</sup> The Customer or Owner may receive only one financial incentive from Pacific Power per measure. Financial incentives include energy efficiency incentive payments and energy management payments. Energy Project Manager Co-Funding is available in addition to the project incentives.

<sup>2</sup> Incentives for prescriptive measures are restricted to the amounts shown on the website.

<sup>3</sup> All EEM Costs are subject to Pacific Power review and approval prior to making an Energy Efficiency Incentive Offer. All final EEM Costs are subject to Pacific Power review and approval prior to paying an Energy Efficiency Incentive per the terms of the Energy Efficiency Incentive Offer Letter or approved Application. Pacific Power review and approval of EEM Costs may require additional documentation from the Customer or Owner.

<sup>4</sup> The 1 year simple payback cap means incentives will not be available to reduce the simple payback of a project below one year. If required, individual measure incentives will be adjusted downward pro-rata so the project has a simple payback after incentives of one year.

<sup>5</sup> For Schedule LS-51 and LS-52 Street Lighting Service, the street lighting owner (Pacific Power) is not eligible for incentives.

<sup>6</sup> Evaporative pre-cooler incentives are subject to the project cost cap and the one-year payback cap.

Enhanced Incentives for Small Businesses	Lighting - Retrofit	Determined by Pacific Power with not-to-exceed amounts as shown in <b>Enhanced Incentives for Small Businesses</b> table	80%	No	Available to all Schedule A-25 and A-32 customers meeting small business criteria on Pacific Power website. Qualifying equipment must be installed by an approved contractor/vendor.
	Non-lighting		None	No	
Mid-market incentives		Determined by Pacific Power with not-to-exceed amounts as shown in incentive table for this offer	No	No	Incentives available at the point of purchase through approved distributors/retailers or via a post-purchase customer application process.
Custom Non-Lighting Incentives for qualifying measures not on the prescriptive list. <sup>7</sup>		\$0.15 per annual kWh savings	70%	Yes	N/A
Energy Management		\$0.02 per kWh annual savings	N/A	No	N/A
Energy Project Manager Co-Funding		\$0.025 per kWh annual savings	100% of salary and eligible overhead	No	Minimum savings goal posted on Pacific Power website <sup>8</sup>

## Incentive Tables

Below are the current incentive tables for wattsmart Business in California.

<sup>7</sup> Project Cost and 1-Year Simple Payback Caps do not apply to New Construction and Major Renovation projects that are subject to state energy code.

<sup>8</sup> Customers may aggregate accounts to achieve minimum requirements.

## Retrofit Lighting Incentive Table

Category	Eligibility Requirements		Incentive
Interior Lighting	Full Fixture Replacement	With upgrade to Advanced Controls	\$0.16/kWh
		With upgrade to Basic Controls	\$0.14/kWh
		Without controls upgrade	\$0.12/kWh
	Fixture Retrofit Kits	With controls upgrade to Basic or Advanced Controls	\$0.12/kWh
		Without controls upgrade	\$0.10/kWh
	Lamp Replacement	Lamp-only Replacements	See Mid-market incentive table
	Controls-only Retrofit	Controls-only upgrade to Advanced Controls	\$0.16/kWh
Controls-only upgrade to Basic Controls		\$0.12/kWh	
Exterior Lighting	Full Fixture Replacement (except Street Lighting)	With upgrade to Advanced Dimming Controls	\$0.10/kWh
		Without controls upgrade	\$0.06/kWh
	Fixture Retrofit Kits (except Street Lighting)	With upgrade to Advanced Dimming Controls	\$0.07/kWh
		Without controls upgrade	\$0.05/kWh
	Lamp Replacement (except Street Lighting)	Lamp-only Replacements	See Mid-market incentive table
	Street Lighting	With upgrade to Advanced Dimming Controls	\$0.10/kWh
		Without controls upgrade	\$0.06/kWh
Controls-only Retrofit	Controls-only upgrade to Advanced Dimming Controls	\$0.07/kWh	
Non-General Illuminance	LED Case Lighting – Refrigerated Case	LED replacing fluorescent lamp in existing refrigerated cases. LED must be listed on qualified equipment list.	\$10/linear foot
	LED Case Lighting – Freezer Case		\$10/linear foot
	Refrigerated Case Occupancy Sensor	Installed in existing refrigerated case with LED lighting	\$1/linear foot
Custom Lighting	Custom	Not listed above	\$0.05/kWh

Notes for lighting retrofit incentives:

- To be eligible for the incentives listed, the new lighting system must use less energy than the existing lighting system replaced or the baseline lighting system as determined by Pacific Power.
- Incentives are capped at 70 percent of Energy Efficiency Project Costs and will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy Efficiency Project Costs are subject to Pacific Power approval.
- Qualified equipment lists referenced in the table are posted on the California energy efficiency program section of Pacific Power’s website.
- A complete list of lighting equipment not eligible for retrofit incentives is available on the California energy efficiency program section of Pacific Power’s website.

**TLED** = Tubular Light-Emitting Diode

## New Construction/Major Renovation Lighting Incentive Table

Measure	Category	Eligibility Requirements	Incentive
Interior Lighting*	Lighting and Lighting Control	1. The total connected interior lighting power for New Construction/Major Renovation projects must be 10% lower than the interior lighting power allowance calculated under the applicable version of the State energy code. For New Construction/Major Renovation projects not included in the state energy code, the total connected lighting power must be 10% lower than common practice as determined by Pacific Power. 2. Energy savings is subject to approval by Pacific Power.	\$0.08/kWh annual energy savings
Exterior Lighting	Induction Fixture	All Wattages, New Fixtures Only	\$25/Fixture
	LED Outdoor Pole/Roadway, decorative	<75W; LED must be listed on qualified equipment list	\$25/Fixture
	LED Outdoor Pole/Roadway	≤200W; LED must be listed on qualified equipment list	\$50/fixture
		>200W; LED must be listed on qualified equipment list	\$175/fixture
	LED Canopy/Soffit	LED must be listed on qualified equipment list	\$50/fixture
	LED Wall packs	<50 Watts; LED must be listed on qualified equipment list	\$50/fixture
		≥50 Watts; LED must be listed on qualified equipment list	\$50/fixture
	LED Flood Lights	<100 Watts; LED must be listed on qualified equipment list	\$50/fixture
		≥100 Watts; LED must be listed on qualified equipment list	\$100/fixture
	Custom	Not listed above	\$0.08/kWh annual energy savings

\*Project Cost Caps of 70% and 1-Year Simple Payback Caps apply to New Construction and Major Renovation projects that are not subject to state energy code. The 1 year simple payback cap means incentives will not be available to reduce the simple payback of a project below one year. If required, individual measure incentives will be adjusted downward pro-rata so the project has a simple payback after incentives of one year.

Lighting controls required by or used to comply with the applicable version of the state energy code are not eligible for incentives.

**LED** = Light-Emitting Diode

## Motor Incentives Table

Equipment Type	Size Category	Sub-Category	Minimum Efficiency Requirement	Customer Incentive
Electronically Commutated Motor (Retrofit only)	≤ 1 horsepower	Refrigeration application	--	\$0.50/watt
		HVAC application	--	\$50/horsepower
Variable-Frequency Drives (HVAC fans and pumps) (Retrofit Only)	≤ 100 horsepower	HVAC fans and pumps	See Note 2	\$65/horsepower
Green Motor Rewinds	≥ 15 and ≤ 5,000 hp	--	Must meet GMPG Standards	\$1/horsepower (See note 3)

**Notes for motor incentives table:**

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
2. Throttling or bypass devices, such as inlet vanes, bypass dampers, three-way valves, or throttling valves must be removed or permanently disabled to qualify for HVAC fan or pump VFD incentives. VFDs required by or used to comply with energy code are not eligible for incentives. Savings will only be realized for installations where a variable load is present.
3. For Green Motor Rewinds, the participating electric motor service center is paid \$2/horsepower for eligible Green Motor Rewinds. A minimum of \$1/horsepower is paid by the service center to the customer as a credit on the motor rewind invoice. The balance is retained by the service center. Green Motor Rewind motors that are installed or placed in inventory may qualify for an incentive.

**ECM** = Electronically Commutated Motor  
**GMPG** = Green Motors Practices Group  
**HVAC** = Heating, Ventilation and Air Conditioning  
**VFD** = Variable Frequency Drive

## HVAC Equipment Incentive Table

Equipment Type	Size Category	Sub-Category	Minimum Efficiency Requirement	Customer Incentive
Unitary Commercial Air Conditioners, Air-Cooled	< 65,000 Btu/hr	Split system and single package	16 SEER 12.5 EER	\$50/ton
			17 SEER 13.3 EER	\$75/ton
			18 SEER 14 EER	
	≥ 65,000 and < 135,000 Btu/hr	Single package	15 IEER 13 EER	\$50/ton
	≥ 760,000 Btu/hr		12.3 IEER 11 EER	
			13.8 IEER 12 EER	
All equipment sizes	Split system and single package	CEE Tier 2	\$50/ton	
		CEE Advanced Tier	\$75/ton	
Unitary Commercial Air Conditioners, Water-Cooled	< 65,000 Btu/hr	Single package	14 EER	\$25/ton
	≥ 65,000 Btu/hr			
	All equipment sizes	Single system and split package	CEE Tier 1	\$25/ton
Unitary Commercial Air Conditioners, Evaporative-Cooled	< 65,000 Btu/hr	Single package	14 EER	\$50/ton
	≥ 65,000 Btu/hr	Single system and split package	CEE Tier 1	\$50/ton
	All equipment sizes			
Packaged Terminal Air Conditioners (PTAC)	≤ 8,000 Btu/hr	Single package	12.2 EER	\$25/ton
	> 8,000 Btu/hr and < 10,500 Btu/hr		11.9 EER	
	≥ 10,500 Btu/hr and ≤ 13,500 Btu/hr		10.7 EER	
	> 13,500 Btu/hr		9.9 EER	
Packaged Terminal Heat Pumps (PTHP) (Heating & Cooling Mode)	≤ 8,000 Btu/hr	Single package	12.2 EER 3.4 COP	\$50/ton
	> 8,000 Btu/hr and < 10,500 Btu/hr		11.5 EER 3.3 COP	
	≥ 10,500 Btu/hr and ≤ 13,500 Btu/hr		10.7 EER 3.1 COP	
	> 13,500 Btu/hr		9.8 EER 3.0 COP	
Heat Pump, Air-Cooled(Heating & Cooling Mode)	< 65,000 Btu/hr	Single package (See note 3)	16 SEER 8.5 HSPF	\$50/ton
			17 SEER 9 HSPF	
		Split system (See note 3)	16 SEER 9 HSPF	\$50/ton
			17 SEER 9.4 HSPF	
			18 SEER	
			9.7 HSPF	

	All equipment sizes	Split system and single package (See note 3)	CEE Tier 2	\$50/ton
Heat Pumps, Water-Source (Heating & Cooling Mode)	All equipment sizes	(See note 3)	14 EER 4.6 COP	\$50/ton

### HVAC Equipment Incentive Table (Continued)

Equipment Type	Size Category	Sub-Category	Minimum Efficiency Requirement & Customer Incentive		
			\$25/ton	\$50/ton	\$75/ton
VRF Air-Cooled Heat Pumps (Cooling Mode)	All Equipment Sizes	Multisplit System or Multisplit System with Heat Recovery			CEE Tier 1
VRF Air-Cooled Heat Pumps (Heating Mode)	All Equipment Sizes	Multisplit System or Multisplit System with Heat Recovery (See note 3)			CEE Tier 1
VRF Water-Cooled Heat Pumps (Cooling Mode)	< 135,000 Btu/hr	Multisplit System or Multisplit System with Heat Recovery			CEE Tier 1
VRF Water-Cooled Heat Pumps (Heating Mode)	< 135,000 Btu/hr	Multisplit System or Multisplit System with Heat Recovery (See note 3)			CEE Tier 1
Heat Pumps, Ground-Source or Groundwater-Source (Heating & Cooling Mode)	All sizes	(See note 3)	--	ENERGY STAR Qualified	--
Ground Source or Groundwater-Source Heat Pump Loop	All sizes		\$25/ton	--	--

#### Notes for HVAC equipment incentive table

1. Equipment that meets or exceeds the efficiency requirements listed for the size category in the above table may qualify for the listed incentive. Equipment must meet all listed efficiency requirements to qualify for the listed incentives.
2. PTHPs can replace electric resistive heating, which must be removed.
3. Incentives for heat pumps are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat Pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.
4. Equipment size categories and capacities are specified in terms of net cooling capacity at AHRI standard conditions as determined by AHRI Standard 210/240 for units <65,000 Btu/hr, AHRI Standard 340/360 for units ≥65,000 Btu/hr, AHRI Standard 310/380 for PTAC and PTHP units, and AHRI Standard 1230 for VRF systems.
5. Ground and Water Source Heat Pumps must meet or exceed listed efficiency requirements when rated in accordance with ISO-13256-1 to qualify for the listed incentive.



6. Units rated with an IPLV may qualify for the listed incentives if the value meets or exceeds the minimum IPLV established in the Consortium for Energy Efficiency Commercial Unitary Air Conditioning and Heat Pump specification effective January 16, 2009.

7. Efficiency requirements align with the Unitary Air-Conditioning and Heat Pump Specification maintained by the Consortium for Energy Efficiency for equipment with heating sections other than electric resistance. CEE minimum efficiency requirements are listed on the Pacific Power website.

**AHRI** = Air-Conditioning, Heating, and Refrigeration Institute

**CEE** = Consortium for Energy Efficiency

**COP** = Coefficient of Performance

**EER** = Energy Efficiency Ratio

**HSPF** = Heating Seasonal Performance Factor

**HVAC** = Heating, Ventilation and Air-Conditioning

**IEER** = Integrated Energy Efficiency Ratio

**IPLV** = Integrated Part Load Value

**PTAC** = Packaged Terminal Air Conditioner

**PTHP** = Packaged Terminal Heat Pump

**SEER** = Seasonal Energy Efficiency Ratio

**VRF** = Variable Refrigerant Flow

**Other HVAC Equipment and Controls Incentives**

<b>Equipment Type</b>	<b>Size Category</b>	<b>Sub-Category</b>	<b>Minimum Efficiency Requirement</b>	<b>Customer Incentive</b>
Evaporative Cooling	All sizes	Direct or Indirect		\$0.06/CFM
Indirect-Direct Evaporative Cooling (IDEC)	All sizes	--	Applicable system components must exceed minimum efficiencies required by energy code	\$0.15/kWh annual energy savings See Note 2
Chillers	All except chillers intended for backup service only	Serving primarily occupant comfort cooling loads (no more than 20% of process cooling loads)	Must exceed minimum efficiencies required by energy code	\$0.15/kWh annual energy savings See Note 3
365/366 day Programmable or Occupancy-based Thermostat	All sizes in portable classrooms with mechanical cooling	Must be installed in portable classroom unoccupied during summer months	365/366 day thermostatic or occupancy based setback capability	\$150/thermostat
Occupancy Based PTHP/PTAC control	All sizes with no prior occupancy based control	--	See Note 4	\$50/controller
Evaporative Pre-cooler (Retrofit Only)		For single air-cooled packaged rooftop or matched split system condensers only.	Minimum performance efficiency of 75%. Must have enthalpy controls to control pre-cooler operation. Water supply must have chemical or mechanical water treatment.	\$75/ton of attached cooling capacity See Note 5
Advanced Rooftop Unit Control (Existing RTU)	≥ 5 tons and ≤ 10 tons	Must be installed on existing unitary packaged rooftop units (no split systems), ≥ 5 tons nominal cooling capacity with constant speed supply fans.	Controls must include: - Either a supply fan VFD or multi-speed supply fan motor with controller that meets ventilation and space conditioning needs - Digital, integrated economizer control	\$2,000
	> 10 tons and ≤ 15 tons			\$2,800
	> 15 tons and ≤ 20 tons			\$4,000
	> 20 tons			\$4,500
Advanced Rooftop Unit Control (Existing RTU, DCV Only)	≥ 5 tons and ≤ 10 tons	Must be installed on existing unitary packaged rooftop units (no split-systems), ≥ 5 tons nominal cooling capacity.	Controls must include: - Digital, integrated economizer control with either an existing supply fan VFD or an existing multi-speed supply fan motor and controller that meets ventilation and space conditioning needs	\$500
	> 10 tons and ≤ 15 tons			\$600
	> 15 tons and ≤ 20 tons			\$700
	> 20 tons			\$800
Advanced Rooftop Unit Control (New RTU)	≥ 5 tons and ≤ 10 tons	Must be installed on new unitary packaged rooftop units (no split-systems), ≥ 5 tons nominal cooling capacity.	Controls must include: - Either a supply fan VFD or multi-speed supply fan motor with controller that meets ventilation and space conditioning needs - Digital, integrated economizer control	\$1,400
	> 10 tons and ≤ 15 tons			\$2,000
	> 15 tons and ≤ 20 tons			\$2,800
	> 20 tons			\$3,200

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**Notes for other HVAC equipment and controls incentive table**

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
2. Incentives are paid at \$0.15/kWh annual energy savings. IDEC energy savings subject to approval by Pacific Power.
3. Incentives are paid at \$0.15/kWh annual energy savings. Chiller energy savings subject to approval by Pacific Power.
4. Controller units must include an occupancy sensor and include the capability to set back the zone temperature during extended unoccupied periods and set up the temperature once the zone is occupied.
5. Incentives for Evaporative Pre-coolers are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy Efficiency Project Costs are subject to Pacific Power approval.

**CFM** = Cubic Feet per Minute

**DCV** = Demand-Controlled Ventilation

**HVAC** = Heating, Ventilating and Air-Conditioning

**IDEC** = Indirect Direct Evaporative Cooling

**PTHP** = Packaged Terminal Heat Pump

**PTAC** = Packaged Terminal Air Conditioner

**RTU** = **Rooftop Unit**

### Building Envelope (Retrofit) Incentives

Equipment Type	Category	Minimum Efficiency Requirement	Customer Incentive
Roof/Attic Insulation	Climate Zone 16 Only	Minimum increment of R-10 insulation	\$0.08/square foot
Wall Insulation	Climate Zone 16 Only	Minimum increment of R-10 insulation	\$0.10/square foot
Windows (See Note 3, 4)	Site-Built	U-Factor $\leq 0.30$ and SHGC $\leq 0.33$ (Glazing Only Rating)	\$0.34/square foot
	Assembly	U-Factor $\leq 0.30$ and SHGC $\leq 0.33$ (Entire Window Assembly Rating)	\$0.34/square foot
Window Film	Existing Windows	See Note 5	\$0.15/kWh annual energy savings (See Note 5)

**Notes for retrofit building envelope incentive table**

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
2. Building must be conditioned with mechanical cooling to be eligible for building envelope incentives.
3. Energy performance of window assemblies and glazing products must be rated in accordance with NFRC. Site-Built metal window systems must include a thermal break within the frame or other appropriate NFRC certification to qualify for incentives. Skylights are not eligible to receive incentives.
4. Window square footage is determined by the dimensions of the entire window assembly, not just the window glass.
5. Incentives for window film are calculated based on film specifications and window orientation at \$0.15/kWh annual energy savings. Energy savings subject to approval by Pacific Power.

**NFRC** = National Fenestration Rating Council

**SHGC** = Solar Heat Gain Coefficient

**Building Envelope (New Construction/Major Renovation) Incentives**

<b>Equipment Type</b>	<b>Category</b>	<b>Minimum Efficiency Requirement</b>	<b>Customer Incentive</b>
Roof/Attic Insulation	Climate Zone 16 Only	Assembly U-value exceeds code by $\geq 20\%$	\$0.04/square foot
Wall Insulation	Climate Zone 16 Only	Assembly U-value exceeds code by $\geq 20\%$	\$0.05/square foot
Windows (See Note 4)	Assembly	U-Factor $\leq 0.30$ and SHGC $\leq 0.24$ (Entire Window Assembly Rating)	\$0.34/square foot

**Notes for building envelope (new construction/major renovation) incentives table**

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
2. Building must be conditioned with mechanical cooling to be eligible for envelope incentives.
3. Window square footage is determined by the dimensions of the entire window assembly, not just the window glass.
4. Energy performance of window assemblies and glazing products must be rated in accordance with NFRC. Site-Built metal window systems must include a thermal break within the frame or other appropriate NFRC certification to qualify for incentives. Skylights are not eligible to receive incentives.

**NFRC** = National Fenestration Rating Council

**SHGC** = Solar Heat Gain Coefficient

## **Food Service Equipment Incentives**

<b>Equipment Type</b>	<b>Equipment Category</b>	<b>Minimum Efficiency Requirement</b>	<b>Customer Incentive</b>
Commercial Dishwasher (High Temperature models w/electric boosters Only)	Undercounter	ENERGY STAR Qualified	\$100
	Stationary Rack, Single Tank, Door Type	ENERGY STAR Qualified	\$1400
	Single Tank Conveyor	ENERGY STAR Qualified	\$1,000
	Multiple Tank Conveyor	ENERGY STAR Qualified	\$500
Electric Insulated Holding Cabinet	$V \geq 28$	ENERGY STAR Qualified	\$700
	$13 \leq V < 28$		\$300
	$V < 13$		\$200
Electric Steam Cooker	All Sizes	ENERGY STAR Qualified	\$840
Electric Convection Oven	Full Size	ENERGY STAR Qualified	\$200
Electric Griddle		ENERGY STAR Tier 2 Qualified	\$150/linear ft
Electric Combination Oven	6-15 pans	ENERGY STAR Qualified	\$750
	16-20 pans	ENERGY STAR Qualified	\$350
Ice Machines (Air-Cooled Only)	Harvest Rate $\leq 300$ lbs/day	ENERGY STAR Qualified	\$100
	Harvest Rate 301 – 500 lbs/day	ENERGY STAR Qualified	\$150
	Harvest Rate 501 – 1,000 lbs/day	ENERGY STAR Qualified	\$200
	Harvest Rate 1,001 – 1,500 lbs/day	ENERGY STAR Qualified	\$300
	Harvest Rate $> 1,500$	ENERGY STAR Qualified	\$500
Residential Refrigerator	Used in a Business	See wattsmart Homes program (See Note 2)	
Demand Controlled Kitchen Ventilation Exhaust Hood (Retrofit Only)	Must be installed on commercial kitchen exhaust system.	Variable speed motors must be controlled to vary fan speed depending upon kitchen demand, as indicated by connected sensors.	\$0.15/kWh annual energy savings (See note 4)
Anti-Sweat Heater Controls (Retrofit Only)	Low-Temp (Freezing) Cases	Controls that reduce energy consumption of anti-sweat heaters based on sensing humidity.	\$20/linear foot (case length)
	Med-Temp (Refrigerated) Cases		\$16/linear foot (case length)

**Notes for food service equipment incentive table**

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
2. Refer to Pacific Power's wattsmart Homes program for efficiency requirements and incentives (if available) for listed residential appliances used in a business. Incentives for qualifying residential refrigerators will be paid at \$/unit as listed in the wattsmart Homes program on the date of purchase.
3. Incentives are paid at \$0.15/kWh annual energy savings. Demand controlled kitchen ventilation exhaust hood energy savings subject to approval by Pacific Power.

CEE = Consortium for Energy Efficiency

ASTM = American Society for Testing and Materials

MDEC = Maximum Daily Energy Consumption

V = Association of Home Appliance Manufacturers (AHAM) Volume (cubic feet)

### Appliance Incentives

<b>Equipment Type</b>	<b>Equipment Category</b>	<b>Minimum Efficiency Requirement</b>	<b>Customer Incentive</b>
High-Efficiency Clothes Washer	Residential (used in a Business)	See wattsmart Homes program	
	Commercial (Coin-operated/Laundromat) (Must have Electric water heating and/or electric clothes dryer)	ENERGY STAR Qualified	\$100
Heat Pump Water Heater	Residential (used in a Business)	See wattsmart Homes program	

**Notes for appliance incentive table**

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
2. Equipment must meet the efficiency rating standard that is in effect on the date of purchase.
3. Refer to Pacific Power's wattsmart Homes program for efficiency requirements and incentives (if available) for listed residential appliances used in a business.

CEE = Consortium for Energy Efficiency

### **Incentives for Office Energy Efficiency Measures**

<b>Equipment Type</b>	<b>Sub-Category</b>	<b>Minimum Efficiency Requirements</b>	<b>Customer Incentive</b>
Smart Plug Strip	--	Incentive applies to any plug strip that eliminates idle or stand-by power consumption of connected plug-load appliance through the use of an occupancy sensor, electric load sensor, or timer.	\$15/qualifying unit

**Notes for other energy efficiency measures incentive table:**

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
2. Equipment listed in the table may be eligible for incentives in new construction or retrofit projects.

**Irrigation Incentives – Measures for Wheel Line, Hand Line, or Other Portable Water Distribution Systems (Retrofit Only)**

<b>Irrigation Measure</b>	<b>Replace</b>	<b>With</b>	<b>Limitations</b>	<b>Customer Incentive</b>
New rotating sprinkler replacing worn or leaking impact or rotating sprinkler	Leaking or malfunctioning impact or rotating sprinkler	Rotating sprinkler	1. Fixed-in-place (solid set) systems not eligible. 2. Incentive limited to two sprinklers per irrigated acre.	\$3each
New impact sprinkler replacing worn or leaking impact sprinkler	Leaking or malfunctioning impact sprinkler	New impact sprinkler	1. New nozzle shall be included in new sprinkler. 2. Fixed-in-place (solid set) systems not eligible. 3. Incentive limited to two sprinklers per irrigated acre.	\$3 each
New nozzle replacing worn nozzle of same design flow or less on existing sprinkler	Worn nozzle	New nozzle (including flow control nozzles) of same design flow or less	1. Flow rate shall not be increased. 2. Fixed-in-place (solid set) systems not eligible. 3. Incentive limited to two nozzles per irrigated acre.	\$0.50 each
Cut and press or weld repair of leaking wheel line, hand line, or portable main line	Leak in wheel line, hand line, or portable main line	Cut and pipe press or weld repair	Invoice must show number of leaks repaired	\$10/repair
New or rebuilt wheel line leveler replacing leaking or malfunctioning leveler	Leaking or malfunctioning leveler	New or rebuilt leveler	1. Applies to leaking or malfunctioning levelers only. 2. For rebuilds, invoice must show number of rebuild kits purchased and installed.	\$3 each
New gasket replacing leaking gasket, including mainline valve or section gasket, seal, or riser cap (dome disc)	Leaking gasket	New gasket, including mainline valve or section gasket, seal, or riser cap (dome disc)	1. New gasket must replace leaking gasket. 2. Fixed-in-place (solid set) systems not eligible. 3. Incentive limited to two gaskets per irrigated acre.	\$2 each
New drain replacing leaking drain	Leaking drain	New drain, including drains on pivots and linears	1. New drain must replace leaking drain. 2. Fixed-in-place (solid set) systems not eligible. 3. Incentive limited to two gaskets per irrigated acre.	\$2 each



**Irrigation Incentives – Measures for Pivots and Linear Water Distribution Systems (Retrofit Only)**

<b>Irrigation Measure</b>	<b>Replace</b>	<b>With</b>	<b>Limitations</b>	<b>Customer Incentive</b>
Pressure regulator	Worn pressure regulator. May also add regulator where there had been none before.	New pressure regulator of same design pressure or less	New regulator must be of same design pressure or less	\$3 each
Low pressure sprinkler (e.g. rotating, wobbling, multi-trajectory spray) replacing impact sprinkler	Impact sprinkler	New low pressure sprinkler (on-board nozzle is considered part of sprinkler, not a separate item with additional incentive)	New sprinkler is of same design flow or less.	\$3 each
Low pressure sprinkler (e.g. rotating, wobbling, multi-trajectory spray) replacing worn low pressure sprinkler	Worn low pressure sprinkler (e.g. rotating, wobbling, multi-trajectory spray)	New low pressure sprinkler (on-board nozzle is considered part of sprinkler, not a separate item with additional incentive)	New sprinkler is of same design flow or less.	\$1.50 each

**Irrigation Incentives – Measures for Any Type of System (Retrofit or New Construction, Including Non-Agricultural Irrigation Applications)**

<b>Irrigation Measure</b>	<b>Replace</b>	<b>With</b>	<b>Limitations</b>	<b>Customer Incentive</b>
Irrigation pump VFD		Add variable frequency drive to existing or new irrigation pump	<ol style="list-style-type: none"> <li>1. Pumps serving any type of irrigation water transport or distribution system are eligible – wheel lines, hand lines, pivots, linears, fixed-in-place (solid set).</li> <li>2. Both retrofit and new construction projects are eligible.</li> <li>3. Incentives are capped at 70 percent of Energy Efficiency Project Costs, and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy savings and Energy Efficiency Project Costs are subject to Pacific Power approval</li> </ol>	\$0.15/kWh annual savings

**Notes for irrigation incentive tables:**

1. Equipment that meets or exceeds the requirements above may qualify for the listed incentive.
2. Except for the pump VFD measure, incentives listed here are available only for retrofit projects where new equipment replaces existing equipment ( i.e. new construction is not eligible).
3. Except for the pump VFD measure, equipment installed in fixed-in-place (solid set) systems is not eligible. Incentive is limited to two units per irrigated acre.

**VFD** = Variable Frequency Drive

### **Farm and Dairy Equipment Incentives**

<b>Equipment Type</b>	<b>Equipment Category</b>	<b>Minimum Efficiency Requirements</b>	<b>Customer Incentive</b>
Automatic milker takeoffs (retrofit only)	--	Equipment must be able to sense milk flow and remove milker when flow reaches a pre-set level. The vacuum pump serving the affected milking units must be equipped with a VFD. Incentive is available for adding automatic milker takeoffs to existing milking systems, not for takeoffs on a brand new system where there were none before. Replacement of existing automatic milker takeoffs is not eligible for this listed incentive, but may qualify for a Custom Energy Efficiency incentive.	\$235 each
Agricultural engine block heater timers	--	Timer must be a UL-listed device and rated for a minimum of 15 amps continuous duty.	\$10 each
High efficiency circulating fans (See Note 2)	12-23" Diameter	Fan must achieve an efficiency level of 11 cfm/w	\$25/fan
	24-35" Diameter	Fan must achieve an efficiency level of 18 cfm/w	\$35/fan
	36-47" Diameter	Fan must achieve an efficiency level of 18 cfm/w	\$50/fan
	≥48" Diameter	Fan must achieve an efficiency level of 25 cfm/w	\$75/fan
Heat recovery	--	Heat recovery unit must use heat rejected from milk cooling refrigeration system to heat water. Customer must use electricity for water heating.	\$0.15/kWh annual energy savings
High-efficiency ventilation fan (See Note 2)	12-23" Diameter	Fan must achieve an efficiency level of 11 cfm/w	\$45/fan
	24-35" Diameter	Fan must achieve an efficiency level of 13 cfm/w	\$75/fan
	36-47" Diameter	Fan must achieve an efficiency level of 17 cfm/w	\$125/fan
	≥48" Diameter	Fan must achieve an efficiency level of 19.5 cfm/w	\$150/fan
Milk pre-coolers (Retrofit only)	--	The equipment must cool milk with well water before it reaches the bulk cooling tank.	\$0.15/kWh annual energy savings
Programmable ventilation controller	--	The controller must control ventilation fans based on temperature or other applicable factors such as humidity, odor concentration, etc.	\$20/fan controlled
Variable frequency drive for dairy vacuum pumps (retrofit only)	--	VFD must vary motor speed based on target vacuum level. Incentive available for retrofit only (i.e. new construction and replacement of existing VFD not eligible.)	\$165/hp

Potato or onion storage fan VFD		Add variable frequency drive to existing or new fan in potato or onion storage.	\$175/hp
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**Notes for farm and dairy incentives table**

1. Equipment that meets or exceeds the efficiency requirements above may qualify for the listed incentive.
2. Fan performance must be rated by an independent testing body in accordance with the appropriate ANSI/AMCA standards.
3. Incentives are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce Energy Efficiency Project simple payback below one year. Energy savings and Energy Efficiency Project Costs are subject to Pacific Power approval.
4. Except where noted, all equipment listed in the table is eligible for incentives in both new construction and retrofit projects.

**AMCA** = Air Movement and Control Association International, Inc.

**ANSI** = American National Standards Institute

**VFD** = Variable Frequency Drive

**cfm** = cubic feet per minute

**W** = Watt

**Compressed Air Incentives Table**

<b>Equipment Category</b>	<b>Replace</b>	<b>With</b>	<b>Limitations</b>	<b>Customer Incentive</b>
Receiver capacity addition	Limited or no receiver capacity ( $\leq 2$ gallons per scfm of trim compressor capacity)	Total receiver capacity after addition must be $> 2$ gallons per scfm of trim compressor capacity	<ol style="list-style-type: none"> <li>Compressor system size <math>\leq 75</math> horsepower, not counting backup compressor(s).</li> <li>Trim compressor must use load/unload control, not inlet modulation or on/off control.</li> <li>Systems with VFD compressor or using variable displacement compressor as trim compressor are not eligible.</li> </ol>	\$3/gallon above 2 gallons per scfm
Cycling refrigerated dryer	Non-cycling refrigerated dryer	Cycling refrigerated dryer	<ol style="list-style-type: none"> <li>Rated dryer capacity must be <math>\leq 500</math> scfm.</li> <li>Dryer must operate exclusively in cycling mode and cannot be equipped with the ability to select between cycling and non-cycling mode.</li> <li>Refrigeration compressor must cycle off during periods of reduced demand.</li> </ol>	\$2/scfm
VFD controlled compressor	Fixed speed compressor	$\leq 75$ hp VFD controlled oil-injected screw compressor operating in system with total compressor capacity $\leq 75$ hp, not counting backup compressor capacity	<ol style="list-style-type: none"> <li>Total compressor capacity in upgraded system is <math>\leq 75</math> hp, not counting backup compressor.</li> <li>Compressor must adjust speed as primary means of capacity control.</li> </ol>	\$0.15/kWh annual energy savings
Zero loss condensate drain	Timer drain	Zero loss condensate drain (See note 4)	Drain is designed to function without release of compressed air into the atmosphere. Any size system is eligible – there is no restriction on compressor size.	\$100 each
Outside air intake	Compressor drawing intake air from compressor room	Permanent ductwork between compressor air intake and outdoors	<ol style="list-style-type: none"> <li>Ductwork must meet manufacturer's specifications, which may include: (a) <math>\leq 0.25</math>" W.C. pressure loss at rated flow, and (b) allow use of compressor room air during extremely cold outside air conditions.</li> </ol>	\$6/hp

**Notes for compressed air incentive table**

- Equipment that meets or exceeds the efficiency requirements above may qualify for the listed incentive.
- Except for the zero loss condensate drain, eligibility for incentives is limited to compressed air systems with total compressor capacity of 75 hp or less, not including backup compressor capacity that does not normally run.
- Incentives are capped at 70 percent of Energy Efficiency Project Costs, and incentives will not be available to reduce Energy Efficiency Project simple payback below one year. Energy savings and Energy Efficiency Project Costs are subject to Pacific Power approval.
- Zero loss condensate drains purchased as an integral part of another measure are eligible for the incentive shown above.

**hp** = horsepower

**ppm** = parts per million

**psi** = pounds per square inch

**scfm** = cubic feet of air per minute at standard conditions (14.5 psia, 68°F, and 0% relative humidity)

**VFD** = variable frequency drive

**Incentives for Wastewater and Other Refrigeration Energy Efficiency Measures**

<b>Equipment Type</b>	<b>Replace</b>	<b>With</b>	<b>Customer Incentive</b>
Adaptive refrigeration control	Conventional controls (defrost timeclock, space thermostat, evaporator fan control, if any, thermal expansion valve in some instances)	Adaptive refrigeration controller and, in some instances, electric expansion valve	\$0.15/kWh annual energy savings
Fast acting door	Manually operated door, automatic door with long cycle time, strip curtain, or entryway with no door in refrigerated/conditioned space	Fast acting door	\$0.15/kWh annual energy savings
Wastewater – low power mixer	Excess aeration capacity	Extended range circulator	\$0.15/kWh annual energy savings

**Notes for other energy efficiency measures incentives table**

1. Equipment that meets or exceeds the efficiency requirements above may qualify for the listed incentive.
2. Incentives are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy savings and Energy Efficiency Project Costs are subject to Pacific Power approval.

**Enhanced Incentives for Small Businesses - Lighting (Retrofit only)<sup>9</sup>**

Measure	Category	Eligibility Requirements	Customer Incentive
LED**	2x4 Troffer Retrofit to TLED (Lo-W) 2-lamp	TLED lamps with electronic ballast replacement or LED driver (external or integral). Lamp wattage reduction ≥ 10 Watts.	\$52/Fixture
	2x4 Troffer Retrofit to TLED (Hi-W) 2-lamp		\$64/Fixture
	2x4 Troffer Retrofit to TLED (Lo-W) 4-lamp		\$72/Fixture
	2x4 Troffer Retrofit to TLED (Hi-W) 4-lamp		\$76/Fixture
	2x2 Troffer Retrofit to TLED		\$76/Fixture
	2x4 Troffer Volumetric Kit (Lo-W)	LED volumetric kit, 2x4 or 2x2 troffer retrofit	\$120/Fixture
	2x4 Troffer Volumetric Kit (Hi-W)		\$136/Fixture
	2x2 Troffer Volumetric Kit		\$96/Fixture
	2x4 Troffer Flat Panel Kit (Lo-W)	LED flat panel fixture/kit, 2x4 or 2x2 troffer retrofit or replacement	\$96/Fixture
	2x4 Troffer Flat Panel Kit (Hi-W)		\$120/Fixture
	2x2 Troffer Flat Panel Kit (Hi-W)		\$64/Fixture
	Industrial Strip Kit w/ TLED (Lo-W) 2-lamp	(1) 8' T12 to (2) 4' Tubular LED lamps and electronic ballast replacement or driver and retrofit kit.	\$84/Fixture
	Industrial Strip Kit w/ TLED (Hi-W) 2-lamp		\$92/Fixture
	Industrial Strip Kit w/ TLED (Lo-W) 4-lamp		\$104/Fixture
	Industrial Strip Kit w/ TLED (Hi-W) 4-lamp		\$104/Fixture
	Industrial Strip Kit w/ 8' TLED 2-lamp	8' Tubular LED lamps and electronic ballast replacement or driver and retrofit kit.	\$104/Fixture
	LED High Bay/Low Bay Fixture (Lo-W)	Must replace incandescent or HID	\$120/Fixture
	LED High Bay/Low Bay Fixture (Hi-W)		\$160/Fixture
	LED Wall Pack Fixture (Lo-W)		\$80/Fixture
	LED Wall Pack Fixture (Hi-W)		\$140/Fixture
Lighting Control	Occupancy Sensor Retrofit	PIR, Dual Tech, or Integral Sensor	\$0.30/Watt controlled

**Notes for enhanced incentives for small business customers:**

- To be eligible for the incentives listed, the new lighting system must use less energy than the existing lighting system replaced or the baseline lighting system as determined by Pacific Power.

<sup>9</sup> Incentives for measures in this table are available only to Small Business customers as defined in the incentives table on page 2.

2. Incentives are capped at 80 percent of Energy Efficiency Project Costs. Energy Efficiency Project Costs are subject to Pacific Power approval.
3. Qualified equipment lists referenced in the above table are posted on the California energy efficiency program section of Pacific Power’s website.

**HID** = High Intensity Discharge (e.g. Mercury Vapor, High Pressure Sodium, Metal Halide)

**LED** = Light-Emitting Diode

**PIR** = Passive Infrared

**TLED** = Tubular Light Emitting Diode

### Mid-Market Incentives

Measure	Category	Eligibility Requirements	Maximum Incentive
LED	A-19 Lamp < 8 W, Medium Base*	LED must be listed on qualified equipment list	Up to \$5/Lamp
	A-19 Lamp ≥ 8 W, Medium Base*	LED must be listed on qualified equipment list	Up to \$5/Lamp
	A-21 Lamp ≥ 12 W, Medium Base*	LED must be listed on qualified equipment list	Up to \$10/Lamp
	PAR Reflector Lamp*	LED must be listed on qualified equipment list	Up to \$15/Lamp
	BR Reflector Lamp*	LED must be listed on qualified equipment list	Up to \$13/Lamp
	MR16 Reflector Lamp	LED must be listed on qualified equipment list	Up to \$10/Lamp
	PLC Pin-based Lamp <10 W	LED must be listed on qualified equipment list	Up to \$10/Lamp
	PLC Pin-based Lamp ≥ 10 W	LED must be listed on qualified equipment list	Up to \$15/Lamp
	PLL Pin-based Lamp	LED must be listed on qualified equipment list	Up to \$15/Lamp
	Decorative Lamp*	LED must be listed on qualified equipment list	Up to \$10/Lamp
	Recessed Downlight Kit	LED must be listed on qualified equipment list	Up to \$15/Fixture
	T8 TLED Lamp– Type A, A/B Dual Mode	LED must be listed on qualified equipment list	Up to \$10/Lamp
	T8 TLED Lamp – Type B	LED must be listed on qualified equipment list	Up to \$15/Lamp
	T8 TLED Lamp – Type C	LED must be listed on qualified equipment list	Up to \$25/Lamp
	T5 TLED Lamp	LED must be listed on qualified equipment list	Up to \$15/Lamp
	HID Replacement Lamp <40 W	LED must be listed on qualified equipment list	Up to \$50/Lamp
	HID Replacement Lamp ≥40 and < 80 W	LED must be listed on qualified equipment list	Up to \$70/Lamp
	HID Replacement Lamp ≥80 and < 150 W	LED must be listed on qualified equipment list	Up to \$90/Lamp



	HID Replacement Lamp ≥150W	LED must be listed on qualified equipment list	Up to \$110/Lamp
	Wall Pack Fixture	LED must be listed on qualified equipment list	Up to \$30/Fixture
	Wall Pack Fixture with Occupancy Sensor	LED must be listed on qualified equipment list	Up to \$75/Fixture

**Notes for mid-market incentives:**

1. Incentives are capped at 70 percent of qualifying equipment cost. Qualifying equipment costs are subject to Pacific Power approval.
2. Qualified equipment lists referenced in the above table are posted on the California energy efficiency program section of Pacific Power’s website.
3. The incentives listed in this table are “up to” incentives. Actual incentives will be determined by Pacific Power, will not exceed the values in this table, will be posted on the Pacific Power website, and are subject to change with 45 days notice. Change notices will be prominently displayed on the program website and communicated to participating retailers/distributors and trade allies.
4. Incentives for measures in this table are available through Pacific Power-approved retailers/distributors or a customer application process.

\* Incentives for listed general service lamps (as defined by the Federal Code of Regulations) will not be available after December 31, 2019.

**A** = Arbitrary (standard lamp shape)

**BR** = Bulged Reflector

**CEE** = Consortium for Energy Efficiency

**HID** = High Intensity Discharge (e.g. Mercury Vapor, High Pressure Sodium, Metal Halide)

**HO** = High Output

**MR** = Mirrored Reflector

**PAR** = Parabolic Aluminized Reflector

**TLED** = Tubular Light Emitting Diode

**W** = Watt

## wattsmart Business - California - Definitions

**Customer:** Any party who has applied for, been accepted and receives service at the real property, or is the electricity user at the real property.

**Energy Efficiency Incentive:** Payments of money made by Pacific Power to Owner or Customer for installation of an Energy Efficiency Measure pursuant to an acknowledged Energy Efficiency Incentive Offer Letter or approved Energy Efficiency Incentive Application.

**Incentive Application:** An application submitted by Owner or Customer to Pacific Power for Energy Efficiency or Energy Management Incentives.

**Energy Efficiency Measure (EEM):** A permanently installed measure which can improve the efficiency of the Customer's electric energy use.

**Energy Efficiency Measure (EEM) Cost:**

- New Construction/Major Renovation: EEM Cost is the total installed cost of energy efficiency equipment or system minus the cost of the code compliance/common practice equipment or system.
- Retrofit: EEM Cost is the total installed cost of the energy efficiency equipment or modification.

In the case of New Construction, Major Renovations, and Retrofits, EEM Costs shall mean the Owner or Customer's reasonable costs incurred (net of any discounts, rebates or incentives other than Energy Efficiency Incentives from Pacific Power, or other consideration that reduces the final actual EEM Cost incurred by the Owner or Customer) to purchase and install EEMs at the Owner's or Customer's facility. If the Owner or Customer installs the EEM then the cost of installation shall be equal to the Owner's or Customer's actual labor costs for such installation.

**Energy Efficiency Project:** One or more EEM(s) at a Non-residential Facility<sup>10</sup> with similar one year payback limitations covered by one Energy Efficiency Incentive Application.

**Energy Efficiency Project Cost:** The sum of EEM Costs for one or more EEM(s) with similar one year payback limitations covered by one Energy Efficiency Incentive Application.

**Energy Management Offer Letter:** An offer made by Pacific Power and acknowledged by Owner or Customer and Pacific Power providing for Pacific Power to furnish Energy Management Incentives for an Energy Management Project.

**Energy Management Incentive:** Payments of money made by Pacific Power to Owner or Customer for implementation of an Energy Management Measure pursuant to an executed Energy Management Offer Letter.

<sup>10</sup> Measures at multiple Non-residential Facilities may be included in one Incentive Application or Offer Letter for convenience; however, project incentive caps (if any) are applied per individual Non-residential Facility.

**Energy Management Measure (EMM):** an operational improvement which, when implemented in an eligible facility, result in electric savings compared to current operations as determined by Pacific Power.

**Energy Management Project:** One or more EMM(s) at a Non-residential Facility covered by one Energy Management Offer Letter.

**Energy Project Manager:** an employee or direct contractor of the Customer who will manage electrical energy efficiency projects that deliver savings toward the Customer/Owner's energy savings goal.

**Energy Project Manager Co-funding:** funding towards the Energy Project Manager agreed upon full value salary that is solely attributable to electrical energy efficiency work.

**Major Renovation:** A change in facility use type or where the existing system will not meet Owner/Customer projected requirements within existing facility square footage.

**Mixed Use:** Buildings served by a residential schedule and a rate schedule listed under **Applicable** in California Schedule A-140 shall be eligible for services under this schedule provided the Energy Efficiency Project meets the definition of New Construction or Major Renovation.

**New Construction:** A newly constructed facility or newly constructed square footage added to an existing facility.

**Non-residential Facility:** A Customer site that is served by Pacific Power and meets the applicability requirements of California Schedule A-140, the program tariff, on file with the California Public Utilities Commission.

**Owner:** The person who has both legal and beneficial title to the real property, and is the mortgager under a duly recorded mortgage of real property, the trustor under a duly recorded deed of trust.

**Retrofit:** Changes, modifications or additions to systems or equipment in existing facility square footage.