Washington Non-Residential Energy Efficiency

This document includes the following three sections:

- Definitions of terms used in Schedule 140 and other program documents
- Incentives General Information
- Incentive tables

Definitions

Customer: Any party who has applied for, been accepted and receives service at the real property, or is the electricity user at the real property.

Energy Efficiency Incentive: Payments of money made by Pacific Power to Owner or Customer for installation of an Energy Efficiency Measure pursuant to an acknowledged Energy Efficiency Incentive Offer Letter or approved Energy Efficiency Incentive Application.

Energy Efficiency Incentive Offer Letter: An offer made by Pacific Power and acknowledged by Owner or Customer providing for Pacific Power to furnish Energy Efficiency Incentives for an Energy Efficiency Project.

Incentive Application: An application submitted by Owner or Customer to Pacific Power for Energy Efficiency or Energy Management Incentives.

Energy Efficiency Measure (EEM): Qualifying measures are any measures which, when installed in an eligible facility, result in verifiable electric energy efficiency improvement compared to a baseline as determined by Pacific Power. The baseline will be determined with reference to existing equipment, applicable state or federal energy codes, industry standard practice and other relevant factors. Qualifying measures include Waste Heat to Power and regenerative technologies.

Energy Efficiency Measure (EEM) Cost:

- New Construction/Major Renovation: EEM Cost is the total installed cost of energy efficiency equipment or system minus the cost of the code compliance/common practice equipment or system.
- Retrofit: EEM Cost is the total installed cost of the energy efficiency equipment or modification.
- In the case of New Construction, Major Renovations, and Retrofits, EEM Costs shall mean the Owner or Customer's reasonable costs incurred (net of any discounts, rebates or incentives other than Energy Efficiency Incentives from Pacific Power, or other consideration that reduces the final actual EEM Cost incurred by the Owner or Customer) to purchase and install EEMs at the Owner's or Customer's facility. If the Owner or Customer installs the EEM then the cost of installation shall be equal to the Owner's or Customer's actual labor costs for such installation.

Energy Efficiency Project: One or more EEM(s) at a Non-residential Facility¹ with similar one year payback limitations (see below) covered by one Energy Efficiency Incentive Offer Letter.

Energy Efficiency Project Cost: The sum of EEM Costs for one or more EEM(s) with similar one year payback limitations (see below) covered by one Energy Efficiency Incentive Offer Letter.

Energy Management Offer Letter: An offer made by Pacific Power and acknowledged by Owner or Customer and Pacific Power providing for Pacific Power to furnish Energy Management Incentives for an Energy Management Project.

Energy Management Incentive: Payments of money made by Pacific Power to Owner or Customer for implementation of an Energy Management Measure pursuant to an executed Energy Management Offer Letter.

Energy Management Measure (EMM): an operational improvement which, when implemented in an eligible facility, result in electric savings compared to current operations as determined by Pacific Power.

Energy Management Project: One or more EMM(s) at a Non-residential Facility covered by one Energy Management Offer Letter.

Energy Project Manager: an employee or direct contractor of the Customer who will manage electrical energy efficiency projects that deliver savings toward the Customer/Owner's energy savings goal.

Energy Project Manager Co-funding: funding towards the Energy Project Manager agreed upon full value salary that is solely attributable to electrical energy efficiency work.

Major Renovation: A change in facility use type or where the existing system will not meet Owner/Customer projected requirements within existing facility square footage.

Mixed Use: Buildings served by a residential schedule and a rate schedule listed under Washington Schedule 140 shall be eligible for services under this schedule provided the Energy Efficiency Project meets the definition of New Construction or Major Renovation.

New Construction: A newly constructed facility or newly constructed square footage added to an existing facility.

¹ Measures at multiple Non-residential Facilities may be included in one Offer Letter for convenience; however, project incentive caps (if any) are applied per individual Non-residential Facility.

Non-residential Facility: A Customer site that is served by Pacific Power and meets the applicability requirements of Washington Schedule 140, the program tariff, on file with the Washington Utilities & Transportation Commission.

Owner: The person who has both legal and beneficial title to the real property, and is the mortgager under a duly recorded mortgage of real property, the trustor under a duly recorded deed of trust.

Retrofit: Changes, modifications or additions to systems or equipment in existing facility square footage.

Waste Heat to Power: Waste heat to power is the process of capturing heat discarded by a process (with no increase in fuel input for the process) and using that heat to generate electricity for use by the Non-residential Facility in place of electricity provided by Pacific Power.

<u>Incentives – General Information</u>

Incentives for measures listed in the incentive tables

Per unit incentives are listed in the program incentive tables for specific Energy Efficiency Measures (EEMs) and are subject to the incentive caps below. Incentives are subject to change and current incentives can be found at www.pacificpower.net.

Custom incentives

Energy Efficiency Measures not listed in the prescriptive incentive tables (typical upgrades) may be eligible for a Custom Energy Efficiency Incentive. Pacific Power will complete an analysis of the EEM Cost and electric energy savings and determine whether to offer a custom Energy Efficiency Incentive and the incentive amount.

Energy management incentives

Non-capital improvements to operations and maintenance within a qualifying facility may be eligible for an Energy Management Incentive. Pacific Power will partner to complete an analysis of the electric energy savings of potential energy management measures and determine whether to offer an Energy Management Incentive and the incentive amount.

Energy project manager co-funding

Pacific Power can fund an additional \$0.025/per kWh of verified wattsmart Wattsmart Business energy savings, up to 100 percent of the Energy Project Manager's salary. Salary is based on a letter from the Customer/Owner's human resources or accounting department stating the base annual salary and an appropriate overhead percentage, and subject to approval by Pacific Power.

Baseline adjustments

Pacific Power may adjust baseline electric energy consumption and costs to reflect any of the following: energy codes, standard practice, changes in capacity, changes in production or facility use and equipment at the end of its useful life. Such adjustments may be made for lighting energy efficiency measures installed in new construction projects where energy code does not apply.

INCENTIVES:2,3

Cate	egory	Incentive	Percent Project Cost Cap ⁴	1-Year Simple Payback Cap for Projects ⁵	Threshold for	Other Limitations
Prescriptive Incentives (Typical Upgrades) ⁷	Lighting - Retrofit Lighting - New Construction/ Major Renovation		70% None	Yes	Yes	
	Motors		None	No	No	See incentive lists

² The Customer or Owner may receive only one financial incentive from Pacific Power per measure. Financial incentives include energy efficiency incentive payments and energy management payments. Energy Project Manager Co-Funding is available in addition to the project incentives.

³ Incentives for prescriptive measures are restricted to the amounts shown on the website.

⁴ All EEM Costs are subject to Pacific Power review and approval prior to making an Energy Efficiency Incentive Offer. All final EEM Costs are subject to Pacific Power review and approval prior to paying an Energy Efficiency Incentive per the terms of the Energy Efficiency Incentive Offer or approved Application. Pacific Power review and approval of EEM Costs may require additional documentation from the Customer or Owner.

⁵ The 1 year simple payback cap means incentives will not be available to reduce the simple payback of a project below one year. If required, individual measure incentives will be adjusted downward pro-rata so the project has a simple payback after incentives of one year.

⁶The Maximum Simple Payback Threshold for projects is available on the Pacific Power website. For Energy Efficiency Projects where the Maximum Simple Payback Threshold applies, to be eligible for Energy Efficiency Incentives, the Energy Efficiency Project simple payback before incentives must not exceed the Maximum Simple Payback Threshold. Pacific Power may accept a project with a projected payback period in excess of the threshold if project benefits satisfy the Commission's approved cost-effectiveness test.

⁷ For Rate Schedule 51, 52 and 57 Street Lighting Service, the street lighting owner (Pacific Power) is not eligible for incentives.

	HVAC ⁸	See incentive lists	None	No	No	
	Building Envelope		None	No	No	
	Food Service ⁹		None	No	No	
	Appliances		None	No	No	
	Office		None	No	No	
	Irrigation Pump VFD		70%	Yes	Yes	
	Irrigation Water Distribution		None	No	No	
	Farm and Dairy		70%	Yes	Yes	
	Compressed Air		70%	Yes	Yes	
	Wastewater and other		70%	Yes	Yes	
Enhanced Incentives for Small	Refrigeration Lighting - Retrofit	Determined by Pacific Power with	80%	No	Yes	Available to all Schedule 24 customers meeting small business criteria on
Businesses	Non lighting	not-to- exceed amounts as shown in incentive table for this offer	None	No	No	Pacific Power's website. Qualifying equipment must be installed by an approved contractor/vendor.
Mid-market	incentives	Determined by Pacific Power with not-to- exceed amounts as shown in incentive table for this offer	No	No	No	Incentives available at the point of purchase through approved distributors/retailers or via a post-purchase customer application process.

⁸ Evaporative pre-cooler incentives are subject to the project cost cap, the one-year payback cap and the maximum simple payback threshold.

⁹ Demand controlled kitchen ventilation exhaust hood incentives are subject to the project cost cap, the one-year payback cap and the maximum simple payback threshold.

Direct Install incentives	Determined by Pacific Power with not-to- exceed amounts as shown in incentive table for this offer	<u>No</u>	<u>No</u>	<u>No</u>	Specific limitations will be outlined on the program website.
Custom Non-Lighting Incentives for qualifying measures not on the prescriptive list. 10 11	\$0.15 per annual kWh savings	70%	Yes	Yes	N/A
Energy Management	\$0.02 per kWh annual savings	N/A	No	No	N/A
Energy Project Manager Co-Funding	\$0.025 per kWh annual savings	100% of salary and eligible overhead	No	No	Minimum savings goal posted on Pacific Power website

¹⁰ Project Cost and 1-Year Simple Payback Caps and the maximum simple payback threshold do not apply to New Construction and Major Renovation projects that are subject to state energy code.

11 Refer to the Pacific Power website for Waste Heat to Power incentive eligibility requirements.

Energy Project Manager Co-funding Incentives

Payment No.	Payment Amount	Milestone
1 - Initial payment	1/3 of funding amount* (not to exceed \$25,000)	 You select an Energy Project Manager We work together on Comprehensive Plan for electric energy savings You sign the Energy Project Manager Offer Letter
2 - Final payment	\$0.025 per kwh of energy savings achieved, to a maximum 100 percent of approved Energy Project Manager Salary and less the initial payment	At the end of performance period as defined in the Energy Project Manager Offer Letter

^{*}Funding amount is based on the lesser of (a) \$0.025 per kWh or (b) the total annual cost of the Energy Project Manager (salary plus overhead).

Lighting System Retrofits Incentive Table

Category	El	igibility Requirements	Incentive
		With upgrade to Advanced Controls	\$0.16/kWh
	Full Fixture Replacement	With upgrade to Basic Controls	\$0.14/kWh
	_	Without controls upgrade	\$0.12/kWh
Interior	Fixture Retrofit Kits	With controls upgrade to Basic or Advanced Networked Lighting Controls	\$0.12/kWh
Lighting		Without controls upgrade	\$0.10/kWh
6 . 6	Lamp Replacement	Lamp-only Replacements	See Mid-market incentive table
	Controls-only Retrofit	Controls-only upgrade to Advanced Networked Lighting Controls	\$0.16/kWh
		Controls-only upgrade to Basic Controls	\$0.12/kWh
	Full Fixture Replacement	With upgrade to Advanced Dimming Controls	\$0.10/kWh
	(except Street Lighting)	Without controls upgrade	\$0.06/kWh
	Fixture Retrofit Kits	With upgrade to Advanced Dimming Controls	\$0.07/kWh
	(except Street Lighting)	Without controls upgrade	\$0.05/kWh
Exterior Lighting	Lamp Replacement (except Street Lighting)	Lamp-only Replacements	See Mid-market incentive table
	G. T. L.	With upgrade to Advanced Dimming Controls	\$0.07/kWh
	Street Lighting	Without controls upgrade	\$0.05/kWh
	Controls-only Retrofit	Controls-only upgrade to Advanced Dimming Controls	\$0.07/kWh
Non-	LED Case Lighting – Refrigerated Case	LED replacing fluorescent lamp in existing refrigerated cases. LED must be listed on qualified	\$10/linear foot
General Illuminance	LED Case Lighting – Freezer Case	equipment list.	\$10/linear foot
munimance	Refrigerated Case Occupancy Sensor	Installed in existing refrigerated case with LED lighting	\$1/linear foot
Custom Lighting	Custom	Not listed above	\$0.05/kWh

Notes for retrofit lighting incentive table

- 1. To be eligible for the incentives listed, the new lighting system must use less energy than the existing lighting system replaced or the baseline lighting system as determined by Pacific Power. To be eligible for an incentive for a system with controls, the new controls must save energy relative to existing controls.
- 2. Incentives are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple

- payback below one year. Energy Efficiency Project Costs are subject to Pacific Power approval.
- 3. Incentives listed as \$/kWh are paid per kWh annual energy savings as determined by Pacific Power.
- 4. Eligible retrofit lighting equipment is defined in qualified equipment lists posted on the Washington energy efficiency program section of Pacific Power's website.
- 5. A complete list of lighting equipment not eligible for retrofit incentives is available on the Washington energy efficiency program section of Pacific Power's website.

New Construction/Major Renovation Lighting Incentive Table

Measure	Category	Eligibility Requirements	Incentive
	<u>Troffer</u>		\$10/Fixture
	Linear Ambient	Product must be listed on qualified	\$10/Fixture
Interior Lighting	<u>High Bay</u>	equipment list. Products must be installed in buildings	\$20/Fixture
	Other (not listed above)	where energy code applies.	\$0.50/Fixture Wattage
	Advanced Networked Lighting Controls		\$0.80/W Controlled
Exterior Lighting	Advanced Lighting Controls	Product does not need to be listed on qualified equipment list.	\$0.40/W Controlled
Custom Lighting	Custom	Products must be installed in buildings where energy code does not apply.	\$0.08/kWh annual energy savings

Measure	Category	Eligibility Requirements	Incentive
Interior Lighting	Lighting and Lighting Control	1. The total connected interior lighting power for New Construction/Major Renovation projects must be at least 10% lower than the interior lighting power allowance calculated under the applicable version of the State energy code. For New Construction/Major Renovation projects not included in the state energy code, the total connected lighting power must be at least 10% lower than common practice as determined by Pacific Power. 2. Energy savings is subject to approval by Pacific Power	\$0.08/kWh annual energy savings
Exterior Lighting	Induction Fixture	All Wattages, New Fixtures Only	\$25/Fixture
	LED Outdoor Pole/Roadway, decorative	<75W; LED must be listed on qualified equipment list	\$25/Fixture
	LED Outdoor	≤200W; LED must be listed on qualified equipment list	\$50/fixture
	Pole/Roadway	>200W; LED must be listed on qualified equipment list	\$175/fixture
	LED Canopy/Soffit	LED must be listed on qualified equipment list	\$50/fixture
	LED Well mocks	<50 Watts; LED must be listed on qualified equipment list	\$50/fixture
	LED Wall packs	≥50 Watts; LED must be listed on qualified equipment list	\$50/fixture

LED Flood Lights	<100 Watts; LED must be listed on qualified equipment list	\$50/fixture
	≥100 Watts; LED must be listed on qualified equipment list	\$100/fixture
Custom	Not listed above	\$0.08/kWh annual energy savings

Notes for New Construction/Major Renovation Lighting Incentive Table

- 1. Project Cost Caps of 70% and 1-Year Simple Payback Caps apply to New Construction and Major Renovation projects that are not subject to state energy code. The 1 year simple payback cap means incentives will not be available to reduce the simple payback of a project below one year. If required, individual measure incentives will be adjusted downward pro-rata so the project has a simple payback after incentives of one year.
- Lighting controls required by or used to comply with the applicable version of the state energy code are not eligible for incentives.
- Lighting equipment installed to comply with the applicable version of the state energy code, but not
 exceeding that code, is not eligible for incentives. Lighting equipment that exceeds the applicable version
 of the state energy code is eligible for incentives.
- 3. Interior lighting fixtures must meet DesignLights Consortium Premium category requirements and must be found on the Qualified Products List.

Motor Incentives Table

Equipment Type	Size Category	Sub-Category	Minimum Efficiency Requirement	Customer Incentive
Variable-Frequency Drives (HVAC fans and pumps)	≤ 100 horsepower	HVAC fans and pumps	See Note 2	\$65/horsepower
Green Motor Rewinds	≥ 15 and ≤ 5,000 hp		Must meet GMPG Standards	\$1/horsepower (See Note 3)
Electronically Commutated Motor (ECM) - Retrofit Only	≥ 1 and ≤ 10 hp	HVAC fans and pumps	Must meet NEMA Standards	\$75/horsepower

Notes for other motor incentives table:

- 1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
- 2. Throttling or bypass devices, such as inlet vanes, bypass dampers, three-way valves, or throttling valves must be removed or permanently disabled to qualify for HVAC fan or pump VFD incentives. VFDs required by or used to comply with the applicable version of the energy code are not eligible for incentives. Savings will only be realized for installations where a variable load is present.
- 3. Green Motor Rewind motors that are installed or placed in inventory may qualify for an incentive. For Green Motor Rewinds, the participating electric motor service center is paid \$2/horsepower for eligible Green Motor Rewinds. A minimum of \$1/hp is paid by the service center to the Customer as a credit on the motor rewind invoice. The balance is retained by the service center.

GMPG = Green Motors Practices Group

 $\mathbf{HP} = \mathbf{Horsepower}$

HVAC = Heating, Ventilating and Air Conditioning

NEMA = National Electrical Manufacturers Association

VFD = Variable Frequency Drive

HVAC Equipment Incentive Table

			Minimum Eff	iciency Requirement	& Customer
Equipment Type	Size Category	Sub-Category	\$25/ton	\$50/ton	\$75/ton
Unitary Commercial Air Conditioners,	< 65,-000 Btu/hr (single phase)	Split system and single package		CEE Tier 2	CEE Advanced Tier
Air-Cooled (See note 7)	All equipment sizes (three phase)	Split system and single package		CEE Tier 2	CEE Advanced Tier
Unitary Commercial Air Conditioners, Water Cooled (See note 7)	All equipment sizes	Split system and single package	CEE Tier 1		
Unitary Commercial Air Conditioners, Evaporatively Cooled (See note 7)	All equipment sizes	Split system and single package		CEE Tier 1	
	≤ 8,000 Btu/hr	Single package	12.2 EER		
Packaged Terminal Air Conditioners	> 8,000 Btu/hr and < 10,500 Btu/hr	Single package	11.9 EER		
(PTAC)	≥ 10,500 Btu/hr and ≤ 13,500 Btu/hr	Single package	10.7 EER		
	> 13,500 Btu/hr	Single package	9.9 EER		
	≤ 8,000 Btu/hr	Single package		12.2 EER and 3.4 COP	
Packaged Terminal Heat Pumps (PTHP)	> 8,000 Btu/hr and < 10,500 Btu/hr	Single package		11.5 EER and 3.3 COP	
(Heating & Cooling Mode)	≥ 10,500 Btu/hr and ≤ 13,500 Btu/hr	Single package		10.7 EER and 3.1 COP	
	> 13,500 Btu/hr	Single package		9.8 EER and 3.0 COP	
Heat Pumps, Air-	< 65,-000 Btu/hr (single phase)	Split system and single package		CEE Tier 2	
Cooled (Cooling Mode)	< 65,000 Btu/hr (three phase)	Split system and single package	CEE Tier 1	CEE Tier 2	
(See note 7)	≥ 65,000 Btu/hr (three phase)	Split system and single package		CEE Her 2	
	< 65, 000 Btu/hr (single phase)	Split system and single package (See note 3)		CEE Tier 2	
Heat Pumps, Air- Cooled (Heating Mode)	< 65,000 Btu/hr (three phase)	Split system and single package (See note 3)	CEE Tier 1	CEE Tier 2	
	≥ 65,000 Btu/hr (three phase)	(See note 3)			
Heat Pumps, Water- Source (Cooling Mode)	< 135,000 Btu/hr	(See note 3)		CEE Tier 1	

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Heat Pumps, Water- Source (Heating Mode)	< 135,000 Btu/hr	(See note 3)		CEE Tier 1	
	<65,000 Btu/hr				15 SEER and 12.5 EER
VRF Air-Cooled	≥65,000 Btu/hr and <135,000 Btu/hr	Multisplit System or			11.5 EER and 16 IEER
Heat Pumps (Cooling Mode)	≥135,000 Btu/hr and <240,000 Btu/hr	Multisplit System with Heat Recovery			10.9 EER and 15.4 IEER
	>240,000 Btu/hr) Btu/hr			9.6 EER and 14.3 IEER
	<65,000 Btu/hr				8.5 HSPF
VRF Air-Cooled	≥65,000 Btu/hr and <135,000 Btu/hr	47°Fdb/43° wb outdoor air			3.4 COP
Heat Pumps (Heating Mode)		17°Fdb/15° wb outdoor air			2.4 COP
(See note 3)	>135,000 Btu/hr	47°Fdb/43° wb outdoor air			3.2 COP
		17°Fdb/15° wb outdoor air			2.5 COP
VRF Water-Cooled Heat Pumps (Cooling Mode)	< 135,000 Btu/hr	Multisplit System or Multisplit System with Heat Recovery			CEE Tier 1
VRF Water-Cooled Heat Pumps (Heating Mode) (See note 3)	< 135,000 Btu/hr	Multisplit System or Multisplit System with Heat Recovery			CEE Tier 1
Heat Pumps, Ground-Source or Groundwater- Source (Heating & Cooling Mode)	All sizes	(See note 3)		ENERGY STAR Qualified	
Ground Source or Groundwater-	All sizes	Open Loop	\$25/4		
Source Heat Pump Loop	All SIZES	Closed Loop	\$25/ton		

Equipment Type	Size Category	Sub-Category	Minimum Efficiency Requirement & Customer Incentive		
Ечириен Турс	<u>Size Category</u>	Sub-Category	<u>\$200/ton</u>	<u>\$250/ton</u>	
Heat Pumps, Air- Cooled, replacing electric resistance	All sizes	Split system and	CEE Tier 1		
heating (Cooling Mode) (Retrofit only) (See note 3)	< 65,000 Btu/hr	single package	CEE Tier 1	CEE Tier 2	
Heat Pumps, Air Cooled, replacing electric resistance	All sizes	- Split system and	CEE Tier 1		
heating (Heating Mode) (Retrofit only) (See note 3)	≤ 65,000 Btu/hr	single package	CEE Tier 1	CEE Tier 2	
Equipment Type	Size Category	Sub-Category	Minimum Efficiency Requirement	<u>Customer Incentive</u>	
Heat Pump (CTA-2045) (See note 8)	All sizes	Split system and single package	For heat pump equipment with demand response capability, compliant with CTA-2045	\$100/heat pump	

Notes for HVAC Equipment incentive tables

- 1. Equipment that meets or exceeds the efficiency requirements listed for the size category in the above table may qualify for the listed incentive. Equipment must meet all listed efficiency requirements to qualify for the listed incentives.
- 2. PTHPs can replace electric resistive heating, which must be removed.
- 3. Incentives for heat pumps are available per ton of cooling capacity ONLY. No incentives are paid per ton of heating capacity. Heat Pumps must meet both the cooling mode and heating mode efficiency requirements to qualify for per ton cooling efficiency incentives.
- 4. Equipment size categories are specified in terms of net cooling capacity at AHRI standard conditions as determined by AHRI Standard 210/240 for units <65,000 Btu/hr, AHRI Standard 340/360 for units $\ge65,000$ Btu/hr, AHRI Standard 1230 for VRF systems, and AHRI Standard 310/380 for PTAC and PTHP units.
- 5. Ground and Water Source Heat Pumps must meet or exceed listed efficiency requirements when rated in accordance with ISO-13256-1 to qualify for the listed incentive.
- 6. Units rated only with an IPLV may qualify for the listed incentives if the value meets or exceeds the minimum IPLV established as part of the Consortium for Energy Efficiency Commercial Unitary Air Conditioning and Heat Pump specification effective January 16, 2009.
- 67. Efficiency requirements align with the Consortium for Energy Efficiency (CEE) Unitary Air-Conditioning and Heat Pump Specification for equipment with heating sections other than electric resistance. CEE minimum efficiency requirements are listed on Pacific Power's website.
- 7. Equipment must meet CEE part load efficiency requirements (SEER or IEER). Equipment does not need to meet CEE full load efficiency requirements (EER), as long as the part load efficiency requirement is also specified for the equipment in CEE. If CEE only lists full load efficiency requirements (EER), then equipment must meet this standard. Additionally, the equipment must meet or exceed state or federal full load efficiency standards, whichever is more stringent.
- 8. Incentive for CTA-2045 compliant heat pump is an additional incentive that applies to heat pumps listed in the above table. Unitary air conditioners, PTACs, PTHPs, and heat pump loops do not qualify for this incentive. Equipment must meet all program qualifications to be eligible.

AHRI = Air-Conditioning, Heating and Refrigeration Institute

CEE = Consortium for Energy Efficiency

COP = Coefficient of Performance

<u>CTA = Consumer Technology Association</u>

EER = Energy Efficiency Ratio

HSPF = Heating Seasonal Performance Factor

HVAC = Heating, Ventilation and Air-Conditioning

IEER = Integrated Energy Efficiency Ratio

IPLV = Integrated Part Load Value

PTAC = Packaged Terminal Air Conditioner

Washington <u>WW</u>attsmart Business (Schedule 140) program effective January 1, 2019 <u>with proposed changes for 1/1/2020</u>

PTHP = Packaged Terminal Heat Pump SEER = Seasonal Energy Efficiency Ratio VRF = Variable Refrigerant Flow

Other HVAC Equipment and Controls Incentives

	Other	HVAC Equipment and	Controls incentives	
Equipment Type	Size Category	Sub-Category	Minimum Efficiency Requirement	Customer Incentive
Evaporative Cooling	All sizes	Direct or Indirect		\$0.06/ CFM
Indirect-Direct Evaporative Cooling (IDEC)	All sizes		Applicable system components must exceed minimum efficiencies required by energy code	\$0.15/kWh annual energy Savings (See Note 2)
Chillers	All except chillers intended for backup service only	Serving primarily occupant comfort cooling loads (no more than 20% of process cooling loads)	occupant comfort cooling loads (no more than 20% of process cooling Must exceed minimum efficiencies required by energy code	
365/366 day Programmable or Occupancy-based Thermostat	All sizes in portable classrooms with mechanical cooling	Must be installed in portable classroom unoccupied during summer months 365/366 day thermostatic or occupancy based setback capability		\$150/thermostat
Occupancy Based PTHP/PTAC control (Retrofit only)	All sizes with no prior occupancy based control	ł	See Note 4	\$50/controller
Evaporative Pre- cooler (Retrofit Only)		For single air-cooled packaged rooftop or matched split system condensers only.	Minimum performance efficiency of 75%. Must have enthalpy controls to control pre-cooler operation. Water supply must have chemical or mechanical water treatment.	\$75/ton of attached cooling capacity (See Note 5)
	\geq 5 tons and \leq 10 tons	Must be installed on existing unitary	Controls must include: - Either a supply fan VFD	\$2,000
Advanced Rooftop Unit Control	> 10 tons and ≤ 15 tons	packaged rooftop units (no split- systems), ≥ 5 tons	or multi-speed supply fan motor with controller that	\$2,800
(Existing RTU)	> 15 tons and ≤ 20 tons	nominal cooling capacity with	meets ventilation and space conditioning needs	\$4,000
	> 20 tons	constant speed supply fans.	- Digital, integrated economizer control	\$4,500
Advanced Rooftop Unit Control (Existing RTU, Demand- Controlled Ventilation only)	≥ 5 tons and ≤ 10 tons	Must be installed on	Controls must include:	<u>\$500</u>
	≥ 10 tons and ≤ 15 tons	existing unitary packaged rooftop	- Digital, integrated economizer controls that modulate based on	<u>\$600</u>
	$\geq 15 \text{ tons and } \leq \frac{20 \text{ tons}}{}$	$\frac{\text{units (no split-}}{\text{systems),} \ge 5 \text{ tons}}$ $\frac{\text{nominal cooling}}{\text{nominal cooling}}$	occupancy CO2 or occupancy-based	<u>\$700</u>
	> 20 tons	capacity.	<u>sensor</u>	\$800

Advanced Rooftop Unit Control	\geq 5 tons and \leq 10 tons	Must be installed on	Controls must include: - Either a supply fan VFD	<u>\$1,400</u>
	$\geq 10 \text{ tons and } \leq 15 \text{ tons}$	unitary packaged rooftop units (no split-systems), ≥ 5 tons nominal cooling	or multi-speed supply fan motor with controller that meets ventilation and space conditioning needs	<u>\$2,000</u>
	\geq 15 tons and \leq 20 tons			<u>\$2,800</u>
	> 20 tons	capacity.	- Digital, integrated economizer control	<u>\$3,200</u>
Smart Thermostat	Residential (used in a business)		See Home Energy Savi	ngs program

Notes for other HVAC equipment and controls incentive table

- 1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
- 2. Incentives are paid at \$0.15/kWh annual energy savings. IDEC energy savings subject to approval by Pacific Power.
- 3. Incentives are paid at \$0.15/kWh annual energy savings. Chiller energy savings subject to approval by Pacific Power.
- 4. Controller units must include an occupancy based control and include the capability to set back the zone temperature during extended unoccupied periods and set up the temperature once the zone is occupied.
- 5. Incentives for Evaporative Pre-coolers are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy Efficiency Project Costs are subject to Pacific Power approval. Evaporative pre-cooler incentives are subject to the maximum simple payback threshold.

CFM = Cubic Feet per Minute

DCV = **Demand-Controlled Ventilation**

IDEC = Indirect Direct Evaporative Cooling PTHP = Packaged Terminal Heat Pump PTAC = Packaged Terminal Air Conditioner **Building Envelope (Retrofit) Incentives**

		• ` ` /	Customer
Equipment Type	Category	Minimum Efficiency Requirement	Incentive
Cool Roof		ENERGY STAR Qualified	\$0.05/square foot
Roof/Attic Insulation		Minimum increment of R-10 insulation	\$0.08/square foot
Wall Insulation		Minimum increment of R-10 insulation	\$0.10/square foot
Windows (See Note 3, 4)	Site-Built	U-Factor \leq 0.30 and SHGC \leq 0.33 (Glazing Only Rating)	\$0.34/square foot
	Assembly	U-Factor ≤ 0.30 and SHGC ≤ 0.33 (Entire Window Assembly Rating)	\$0.34/square foot
Window Film	Existing Windows	See Note 5	\$0. 15/kWh annual energy savings (See Note 5)

Notes for retrofit building envelope incentive table

- 1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
- 2. Building must be conditioned with mechanical cooling to be eligible for envelope incentives.
- 3. Energy performance of window assemblies and glazing products must be rated in accordance with NFRC. Site-Built metal window systems must include a thermal break within the frame or other appropriate NFRC certification to qualify for incentives. Skylights are not eligible to receive incentives.
- 4. Window square footage is determined by the dimensions of the entire window assembly, not just the window glass.
- 5. Incentives for window film are calculated based on film specifications and window orientation at \$0.15/kWh annual energy savings. Energy savings subject to approval by Pacific Power.

NFRC = National Fenestration Rating Council

SHGC = Solar Heat Gain Coefficient

Building Envelope (New Construction/Major Renovation) Incentives

Equipment Type	Category	Minimum Efficiency Requirement	Customer Incentive
Windows	Site-Built	U-Factor ≤ 0.30 and SHGC ≤ 0.33 (Glazing Only Rating)	\$0.34/square foot
(See Note 3, 4)	Assembly	U-Factor ≤ 0.30 and SHGC ≤ 0.33 (Entire Window Assembly Rating)	\$0.34/square foot

Notes for building envelope (new construction/major renovation) incentives table

- 1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
- 2. Building must be conditioned with mechanical cooling to be eligible for envelope incentives.
- 3. Window square footage is determined by the dimensions of the entire window assembly, not just the window glass.
- 4. Energy performance of window assemblies and glazing products must be rated in accordance with NFRC. Site-Built metal window systems must include a thermal break within the frame or other appropriate NFRC certification to qualify for incentives. Skylights are not eligible to receive incentives.

NFRC = National Fenestration Rating Council

SHGC = Solar Heat Gain Coefficient

Food Service Equipment Incentives

Equipment Type	Equipment Category	Minimum Efficiency Requirement	Customer Incentive
Commercial	Undercounter	200qui emene	\$100
Dishwasher (High Temperature	Stationary Rack, Single Tank, Door Type	ENERGY STAR Qualified	\$400
models w/ electric boosters Only)	Single Tank Conveyor		\$1,000
,	Multiple Tank Conveyor		\$500
	Full Size		\$700
Electric Insulated Holding Cabinet	3/4 Size	ENERGY STAR Qualified	\$300
Holding Caomet	1/2 Size		\$200
Electric Steam Cooker	All sizes 3 , 4 , 5 and 6 pan or larger sizes Tier 2	ENERGY STAR Qualified w/ Heavy Load Efficiency ≥ 68%	\$300
Electric Convection Oven	Full Size	ENERGY STAR Qualified	\$200
Electric Griddle		ENERGY STAR Tier 2 Qualified	\$150
Electric Combination	<u>65</u> -15 pans	ENERGY STAR Qualified	\$1,000
Oven	16-20 pans	ENERGY STAR Qualified	\$275
	Tier 1: Harvest Rate- < 5300 lbs/day	ENERGY STAR Qualified	\$1 <u>00</u> 25
	Tier 1: Harvest Rate ≥ 500301 - 500 lbs/day	ENERGY STAR Qualified	\$150
Ice Machines (Air-Cooled Only)	Tier 2: Harvest Rate <500501 − 1,000 lbs/day	ENERGY STAR QualifiedCEE Tier 2 Qualified	\$2 <u>0</u> 50
	Tier 2: Harvest Rate <u>1,0≥ 501 –</u> <u>1,500</u> θ lbs/day	ENERGY STAR Qualified CEE Tier 2 Qualified	\$ <u>3</u> 400
	Harvest Rate > 1,500 lbs/day	ENERGY STAR Qualified	<u>\$500</u>
Demand Controlled Kitchen Ventilation Exhaust Hood (Retrofit Only)	Must be installed on commercial kitchen exhaust system.	Variable speed motors must be controlled to vary fan speed depending upon kitchen demand, as indicated by connected sensors.	\$0.15/kWh annual energy savings (See note 2)
Anti-Sweat Heater	Low-Temp (Freezing) Cases	Technologies that reduce energy consumption of anti-sweat	\$20/linear foot (case length)
Controls (Retrofit Only)	Med-Temp (Refrigerated) Cases	heaters based on sensing humidity.	\$16/linear foot (case length)

Notes for food service equipment incentives table

- 1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
- 2. Incentives are paid at \$0.15/kWh annual energy savings. Demand controlled kitchen ventilation exhaust hood energy savings subject to approval by Pacific Power.
- 3. Demand controlled kitchen ventilation exhaust hoods required by or used to comply with the applicable version of the energy code are not eligible for incentives.
- 4. Incentives for Demand Controlled Kitchen Ventilation Exhaust Hoods are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy Efficiency Project Costs are subject to Pacific Power approval. Demand Controlled Kitchen Ventilation Exhaust Hood incentives are subject to the maximum simple payback threshold.

CEE = Consortium for En		

Appliances Incentive Table

Equipment Type	Equipment Category	Minimum Efficiency Requirement	Customer Incentive
High-Efficiency Clothes Washer	Residential (used in a business)	See Home Energy Savings program	
Tigh-Efficiency Clothes washer	Commercial (must have electric water heating and/or electric clothes dryer)	ENERGY STAR® Qualified	\$100
Heat Pump Water Heater Residential (used in a business) See Hor		See Home Energy Savings p	rogram
Heat Pump Clothes Dryer	Residential (used in a business)	See Home Energy Savings program	
Hybrid Heat Pump Clothes Dryer	Residential (used in a business)	See Home Energy Sayings program	

Notes for appliances incentive table

- 1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive.
- 2. Equipment must meet the efficiency rating standard that is in effect on the date of purchase.
- 3. Refer to Pacific Power's Home Energy Savings program for efficiency requirements and incentives for listed residential appliances used in a business.

Incentives for Office Energy Efficiency Measures

Equipment Type	Replace	Minimum Efficiency Requirements	Customer Incentive
Smart Plug Strip	+	I. Incentive applies to any plug strip on Qualified Product List that eliminates idle or stand-by power consumption of connected plug-load appliance through the use of an occupancy sensor, electric load sensor, or timer. Applies only to electric plug-load applications (e.g. computer monitors, desk lamps, etc.)	\$45/qualifying unit

Notes for office energy efficiency measures incentives table

1. Equipment that meets or exceeds the efficiency requirements listed for the equipment category in the above table may qualify for the listed incentive. <u>Qualified Product List is available on the energy efficiency section of the Pacific Power website.</u>

Irrigation Incentives for Wheel Line, Hand Line, or Other Portable Water Distribution Systems (Retrofit Only)

Irrigation Measure	Replace	With	Limitations	Customer Incentive
New rotating, sprinkler replacing worn or leaking impact or rotating sprinkler	Leaking or malfunctioning impact rotating sprinkler	Rotating sprinkler	Fixed-in-place (solid set) systems not eligible. Incentive limited to two sprinklers per irrigated acre.	\$ <u>3-0.50</u> each
New impact Sprinkler replacing worn or leaking impact sprinkler	Leaking or malfunctioning impact sprinkler	New impact sprinkler	New nozzle shall be included in new sprinkler. Fixed-in-place (solid set) systems not eligible. Incentive limited to two sprinklers per irrigated acre.	\$ 3 - <u>0.50</u> each
New nozzle replacing worn nozzle of same design flow or less on existing sprinkler	Worn nozzle	New nozzle (including flow control nozzles) of same design flow or less	Flow rate shall not be increased. Fixed-in-place (solid set) systems not eligible. Incentive limited to two nozzles per irrigated acre.	\$0.50 each
New gasket replacing leaking gasket, including mainline valve or section gasket, seal, or riser cap (dome disc)	Leaking gasket	New gasket, including mainline valve or section gasket, seal, or riser cap (dome disc)	New gasket must replace leaking gasket. Fixed-in-place (solid set) systems not eligible. Incentive limited to two gaskets per irrigated acre.	\$2 each
New drain replacing leaking drain	Leaking drain	New drain, including drains on pivots and linears	New drain must replace leaking drain. Fixed-in-place (solid set) systems not eligible. Incentive limited to two drains per irrigated acre.	\$2 each
Cut and press or weld repair of leaking wheel line, hand line, or portable main line	Leak in wheel line, hand line, or portable main line	Cut and pipe press or weld repair	Invoice must show number of leaks repaired	\$ 10 <u>8</u> /repair
New or rebuilt wheel line leveler replacing leaking or malfunctioning leveler	Replace leaking or malfunctioning leveler	New or rebuilt leveler	Applies to leaking or malfunctioning levelers only. For rebuilds, invoice must show number of rebuild kits purchased and installed.	\$ 3 _1_each

Irrigation Incentives for Pivot and Linear Water Distribution Systems (Retrofit Only)

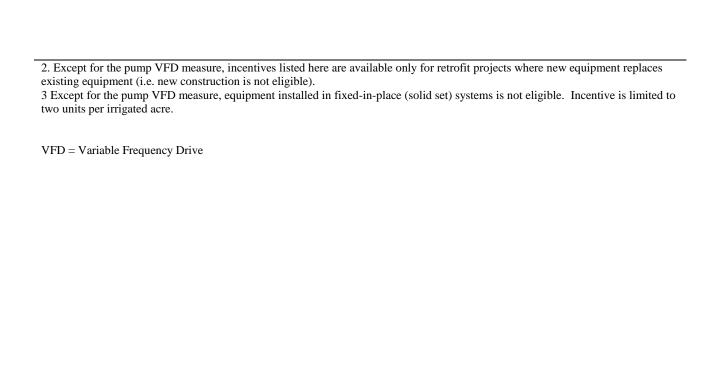
Irrigation Measure	Replace	With	Limitations	Customer Incentive
Low pressure sprinkler (e.g. rotating, wobbling, multi-trajectory spray) replacing impact sprinkler	Impact sprinkler	New low pressure sprinkler (on-board nozzle is considered part of sprinkler, not a separate item with additional incentive)	New sprinkler is of same design flow or less	\$ <u>3-2</u> each
Low pressure sprinkler (e.g. rotating, wobbling, multi-trajectory spray) replacing worn low pressure sprinkler	Worn low pressure sprinkler (e.g. rotating, wobbling, multi-trajectory spray)	New low pressure sprinkler (on-board nozzle is considered part of sprinkler, not a separate item with additional incentive)	1. New sprinkler is of same design flow or less.	\$ 1.50 4 each
Pressure regulator	Worn pressure regulator. May also add regulator where there had been none before.	New pressure regulator of same design pressure or less.	New regulator must be of same design pressure or less	\$3 each

Irrigation Incentives for Any Type of System (Retrofit or New Construction, Including Non-agricultural Irrigation Applications)

				Customer
Irrigation Measure	Replace	With	Limitations	Incentive
Irrigation pump VFD		Add variable frequency	1. Pumps serving any	\$0.15/kWh annual
		drive to existing or new	type of irrigation water	savings
		irrigation pump	transport or distribution	
			system are eligible –	
			wheel lines, hand lines,	
			pivots, linears, fixed-in-	
			place (solid set).	
			2. Both retrofit and new	
			construction projects	
			are eligible.	
			3. Incentives are capped	
			at 70 percent of Energy	
			Efficiency Project	
			Costs, and incentives	
			will not be available to	
			reduce the Energy	
			Efficiency Project	
			simple payback below	
			one year. Energy	
			savings and Energy	
			Efficiency Project	
			Costs are subject to	
			Pacific Power approval.	

Notes for irrigation incentive tables

1. Equipment that meets or exceeds the requirements above may qualify for the listed incentive.



Farm and Dairy Incentives

Farm and Dairy Incentives					
Equipment Type	Equipment Category	Minimum Efficiency Requirements	Customer Incentive		
Automatic Milker Takeoffs (Retrofit Only)			\$235 each		
Agricultural Engine Block Heater Timers		Timer must be a UL-listed device and rated for a minimum of 15 amps continuous duty.	\$10 each		
	12-23" Diameter	Fan must achieve an efficiency level of 11 cfm/W	\$25/fan		
High Efficiency Circulating Fans	24-35" Diameter	Fan must achieve an efficiency level of 18 cfm/W	\$35/fan		
(See Note 2)	36-47" Diameter	Fan must achieve an efficiency level of 18 cfm/W	\$50/fan		
	≥48" Diameter	Fan must achieve an efficiency level of 25 cfm/W	\$75/fan		
Heat Recovery		Heat recovery unit must use heat rejected from milk cooling refrigeration system to heat water. Customer must use electricity for water heating.	\$0.15/kWh annual energy savings		
	12-23" Diameter	Fan must achieve an efficiency level of 11 cfm/W	\$45/fan		
High-efficiency Ventilation Fans	24-35" Diameter	Fan must achieve an efficiency level of 13 cfm/W	\$75/fan		
(See Note 2)	36-47" Diameter	Fan must achieve an efficiency level of 17 cfm/W	\$125/fan		
	≥48" Diameter	Fan must achieve an efficiency level of 19.5 cfm/W	\$150/fan		
Milk Pre-coolers (Retrofit Only)		The equipment must cool milk with well-water before it reaches the bulk cooling tank.	\$0.15/kWh annual energy savings		
Programmable Ventilation Controllers		Controller must control ventilation fans based on temperature or other applicable factors such as humidity, odor concentration, etc	\$20/fan controlled		
Variable Frequency Drives for Dairy Vacuum Pumps (Retrofit Only)		VFD must vary motor speed based on target vacuum level. Incentive available for retrofit only (i.e. new construction and replacement of existing VFD not eligible.).	\$165/hp		
Potato or Onion Storage Fan VFD		Add variable frequency drive to existing or new fan in potato or onion storage	\$175/hp		

Notes for farm and dairy incentives table

- 1. Equipment that meets or exceeds the efficiency requirements above may qualify for the listed incentive.
- 2. Fan performance must be rated by an independent testing body in accordance with the appropriate ANSI/AMCA standards.
- 3. Incentives are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy savings and Energy Efficiency Project Costs are subject to Pacific Power approval.
- 4. Except where noted, all equipment listed in the table is eligible for incentives in both new construction and retrofit projects.

AMCA = Air Movement and Control Association International, Inc.

ANSI = American National Standards Institute

VFD = Variable Frequency Drive

cfm = cubic feet per minute

 $\mathbf{W} = \mathbf{watt}$

Compressed Air Incentives

Equipment Category	Replace	With	Limitations	Customer Incentive
Receiver Capacity Addition	Limited or no receiver capacity (≤ 2 gallons per scfm of trim compressor capacity)	Total receiver capacity after addition must be > 2 gallons per scfm of trim compressor capacity	 Compressor system size ≤ 75 horsepower, not counting backup compressor(s). Trim compressor must use load/unload control, not inlet modulation or on/off control. Systems with VFD compressor or using variable displacement compressor are not eligible. 	\$3/gallon above 2 gallons per scfm
Cycling Refrigerated Dryers	Non-cycling refrigerated dryer	Cycling refrigerated dryer	 Rated dryer capacity must be ≤ 500 scfm Dryer must operate exclusively in cycling mode and cannot be equipped with the ability to select between cycling and non-cycling mode. Refrigeration compressor must cycle off during periods of reduced demand 	\$2/scfm
VFD Controlled Compressor	Fixed speed compressor	≤75 hp VFD controlled oil- injected screw compressor operating in system with total compressor capacity ≤ 75 hp, not counting backup compressor capacity	 Total compressor capacity in upgraded system is ≤ 75 hp, not counting backup compressor capacity. Compressor must adjust speed as primary means of capacity control 	\$0.15/kWh annual energy savings
Zero Loss Condensate Drains	Timer drain	Zero loss condensate drain (See Note 4)	Drain is designed to function without release of compressed air into the atmosphere. Any size system is eligible – there is no restriction on compressor size.	\$100 each
Outside Air Intake	Compressor intake drawing air from compressor room	≤ 75 hp compressor where permanent ductwork between compressor air intake and outdoors	Ductwork must meet manufacturer's specifications, which may include: (a) ≤ 0.25" W.C. pressure loss at rated flow, and (b) allow use of compressor room air during extremely cold outside air conditions	\$6/hp

Notes for compressed air incentive table

- 1. Equipment that meets or exceeds the efficiency requirements above may qualify for the listed incentive.
- 2. Except for the zero loss condensate drain measure, eligibility for incentives is limited to compressed air systems with total compressor capacity of 75 hp or less, not including backup compressor capacity that does not normally run.
- 3. Incentives are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy savings and Energy Efficiency Project Costs are subject to Pacific Power approval.
- 4. Zero Loss Condensate Drains purchased as an integral part of another measure are eligible for the incentive shown above.

hp = horsepower

PPM = parts per million

PSI = pounds per square inch

scfm = cubic feet of air per minute at standard conditions (14.5 psia, 68°F, and 0% relative humidity)

VFD = Variable Frequency Drive

Incentives for Wastewater and other Refrigeration Energy Efficiency Measures

Equipment Type	Replace	With	Customer Incentive
Adaptive refrigeration control	Conventional controls (defrost timeclock, space thermostat, evaporator fan control, if any, thermal expansion valve in some instances)	Adaptive refrigeration controller and, in some instances, electric expansion valve	\$0.15/kWh annual energy savings
Fast acting door	Manually operated door, automatic door with long cycle time, strip curtain, or entryway with no door in refrigerated/conditioned space	Fast acting door	\$0.15/kWh annual energy savings
Wastewater – low power mixer	Excess aeration capacity	Extended range circulator	\$0.15/kWh annual energy savings

Notes for other energy efficiency measures incentives table

- 1. Equipment that meets or exceeds the efficiency requirements above may qualify for the listed incentive.
- 2. Incentives are capped at 70 percent of Energy Efficiency Project Costs and incentives will not be available to reduce the Energy Efficiency Project simple payback below one year. Energy savings and Energy Efficiency Project Costs are subject to Pacific Power approval.

Enhanced Incentives for Small Businesses – Lighting (Retrofit only)¹²

Measure	Category	Eligibility Requirements	Customer Incentive
LED**	2x4 Troffer Retrofit to TLED (Lo-W) 2-lamp		\$52/Fixture
	2x4 Troffer Retrofit to TLED (Hi-W) 2-lamp	TLED lamps with electronic ballast	\$64/Fixture
	2x4 Troffer Retrofit to TLED (Lo-W) 3-Lamp		<u>\$67/Fixture</u>
	2x4 Troffer Retrofit to TLED (Hi-W) 3-Lamp	replacement or LED driver (external or integral).	<u>\$70/Fixture</u>
	2x4 Troffer Retrofit to TLED (Lo-W) 4-lamp	Lamp wattage reduction ≥ 10 Watts.	\$72/Fixture
	2x4 Troffer Retrofit to TLED (Hi-W) 4-lamp		\$76/Fixture
	2x2 Troffer Retrofit to TLED		
	2x4 Troffer Volumetric Kit (Lo-W)	LED volumetric kit, 2x4 or 2x2 troffer retrofit	\$120/Fixture
	2x4 Troffer Volumetric Kit (Hi-W)		\$136/Fixture
	2x2 Troffer Volumetric Kit		\$96/Fixture
	2x4 Troffer Flat Panel Kit (Lo-W)		\$96/Fixture

^{**}All LED equipment must be listed on qualified equipment list available on the Pacific Power website.

¹¹Incentives for measures in this table are available only to Small Business customers as defined in the INCENTIVES table.

		1	
	2x4 Troffer Flat Panel Kit (Hi-W)	LED flat panel fixture/kit, 2x4 or 2x2 troffer retrofit	\$120/Fixture
	2x2 Troffer Flat Panel Kit (Hi-W)	or replacement	\$64/Fixture
	Industrial Strip Kit w/ TLED (Lo-W) 2-lamp	(1) 8' T12 to (2) 4' Tubular LEDTLED lamps and electronic ballast or LED driver replacement or	\$84/Fixture
	Industrial Strip Kit w/ TLED (Hi-W) 2-lamp		\$92/Fixture
	Industrial Strip Kit w/ TLED (Lo-W) 4-lamp		\$104/Fixture
	Industrial Strip Kit w/ TLED (Hi-W) 4-lamp	- driver-and retrofit kit.	\$104/Fixture
	LED High Bay/Low Bay Fixture (Lo-W)	Must replace <u>T8/T5HO</u> fluorescent, incandescent, or HID high bay	\$120/Fixture
	LED High Bay/Low Bay Fixture (Hi-W)		\$160/Fixture
	LED High Bay/Low Bay Fluorescent to TLED ≤ 4- Lamp	Type A, B, or C TLEDs replacing T8/T5HO fluorescent lamps and ballast with TLED lamps	\$78/Fixture
	LED High Bay/Low Bay Fluorescent to TLED > 4- Lamp	and electronic ballast or LED driver. Cannot reuse existing ballast.	\$90/Fixture
	LED Wall Pack Fixture (Lo-W)		\$80/Fixture
	LED Wall Pack Fixture (Hi-W)		\$140/Fixture
Lighting Control	Occupancy Sensor Retrofit	PIR, Dual Tech, or Integral Sensor	\$0.30/Watt controlled

Notes for enhanced incentives for small businesses – Lighting table:

- 1. To be eligible for the incentives listed, the new lighting system must use less energy than the existing lighting system replaced or the baseline lighting system as determined by Pacific Power.
- 2. Incentives are capped at 80 percent of Energy Efficiency Project Costs. Energy Efficiency Project Costs and energy savings are subject to Pacific Power approval.
- 3. Qualified equipment lists are posted on the Washington energy efficiency program section of Pacific Power's website.
- 4. Low and high wattage ranges are posted on the Washington energy efficiency program section of Pacific Power's website.
- 5. Watt controlled refers to the total wattage of lighting fixtures down circuit from the control.

Lo-W - Low wattage

Hi-W – High wattage

HO – High Output

TLED - Tubular Light Emitting Diode

PIR - Passive infrared

Enhanced Incentives for Small Businesses - Non-Lighting (Retrofit only)

Measure	Category	Eligibility Requirements	Maximum Customer Incentive
Thermostat Reprogramming	_	For existing programmable thermostats with daily setback control capability	Up to \$40/thermostat

Smart Plug Strips	1	1. Incentive applies to any plug strip that eliminates idle or stand by power consumption of connected plug load appliance through the use of an occupancy sensor, electric load sensor, or timer. 2. Applies only to electric plug load applications with at least 1 device controlled by power strip.	Up to \$50/qualifying unit
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Notes for enhanced incentives for small businesses—Non-Lighting table:

- Incentives for measures in this table are available only to Small Business customers as defined in the INCENTIVES table.
- 1. The incentives listed in this table are "up to" incentives. Actual incentives will be determined by Pacific Power on a component level basis, will not exceed the values in this table, will be posted on the Pacific Power website, and are subject to change with 45 days notice.
- 1. To be eligible for the incentives listed above, thermostat reprogramming and smart plug strip installation must be performed by an approved contractor.

Mid-Market Incentives¹³

Maximum					
Measure	Category	Eligibility Requirements	Incentive 14		
	A-19 Lamp < 8 W, Medium Base*	LED must be listed on qualified equipment list	Up to \$5/Lamp		
	A-19 Lamp ≥ 8 W, Medium Base*	LED must be listed on qualified equipment list	Up to \$5/Lamp		
	A-21 Lamp ≥ 12 W, Medium Base*	LED must be listed on qualified equipment list	Up to \$10/Lamp		
	PAR Reflector Lamp∗	LED must be listed on qualified equipment list	Up to \$15/Lamp		
	BR Reflector Lamp≛	LED must be listed on qualified equipment list	Up to \$13/Lamp		
	MR16 Reflector Lamp	LED must be listed on qualified equipment list	Up to \$10/Lamp		
	PLC Pin-based Lamp <10 W	LED must be listed on qualified equipment list	Up to \$10/Lamp		
LED	PLC Pin-based Lamp ≥ 10 W	LED must be listed on qualified equipment list	Up to \$15/Lamp		
LED	PLL Pin-based Lamp	LED must be listed on qualified equipment list	Up to \$15/Lamp		
	Decorative Lamp [∗]	LED must be listed on qualified equipment list	Up to \$10/Lamp		
	Recessed Downlight Kit	LED must be listed on qualified equipment list	Up to \$15/Fixture		
	T8 TLED Lamp – Type A, A/B Dual Mode	LED must be listed on qualified equipment list	Up to \$10/Lamp		
	T8 TLED Lamp – Type B	LED must be listed on qualified equipment list	Up to \$15/Lamp		
	T8 TLED Lamp – Type C	LED must be listed on qualified equipment list	Up to \$25/Lamp		
	T5 TLED Lamp	LED must be listed on qualified equipment list	Up to \$15/Lamp		
	HID Replacement Lamp <40 W	LED must be listed on qualified equipment list	Up to \$50/Lamp		

 $^{^{13}}$ Incentives for measures in this table are available through Pacific Power-approved retailers/distributors or a customer application process.

¹⁴ Actual incentives will be posted on Pacific Power's website and subject to change with 45 days' notice. Change notices will be prominently displayed on program website and communicated to participating retailers/distributors and Trade Allies.

	HID Replacement Lamp ≥40 and < 80 W	LED must be listed on qualified equipment list	Up to \$70/Lamp
	HID Replacement Lamp ≥80 and < 150 W	LED must be listed on qualified equipment list	Up to \$90/Lamp
	HID Replacement Lamp ≥150W	LED must be listed on qualified equipment list	Up to \$110/Lamp
	Wall Pack Fixture	LED must be listed on qualified equipment list	Up to \$30/Fixture
	Wall Pack Fixture with Occupancy Sensor	LED must be listed on qualified equipment list	Up to \$75/Fixture

Notes for mid-market incentives:

1. Incentives are capped at 70 percent of qualifying equipment costs. Qualifying equipment costs are subject to Pacific Power approval.

Qualified equipment lists referenced in the above table are posted on the Washington energy efficiency program section of Pacific Power's website.

* Incentives for listed general service lamps (as defined by the Federal Code of Regulations) will not be available after December 31, 2019.

A = Arbitrary (standard lamp shape)

PAR = Parabolic Aluminized Reflector

BR = Bulged Reflector

HID = High Intensity Discharge (e.g. high pressure sodium, metal halide)

HO = High Output

MR = Mirrored Reflector

PLC = Pin Lamp Compact Fluorescent

PLL = Pin Lamp Long Compact Fluorescent

TLED = Tubular Light Emitting Diode

W = Watt

Direct Install Incentives

Diffect Higher Hitchiti (c)					
<u>Measure</u>	Category	Eligibility Requirements	<u>Maximum</u> <u>Incentive</u>		
Smart Plug Strip	11	1. Incentive applies to any plug strip that eliminates idle or standby power consumption of connected plug-load appliance through the use of an occupancy sensor, electric load sensor, or timer. 2. Applies only to electric plugload applications with at least 1 device controlled by power strip.	Up to \$30/qualifying unit		
<u>LED</u>	T8 TLED Lamp – Type A, A/B Dual Mode PAR Reflector Lamp	LED must be listed on qualified equipment list	Up to \$10/Lamp Up to \$15/Lamp		
[BR Reflector Lamp		Up to \$15/Lamp		

Notes for Direct Install Incentives

1. Incentives will be set at the full cost of the installed equipment, without exceeding the "up to" amount.

PAR = Parabolic Aluminized Reflector

BR = Bulged Reflector

TLED = Tubular Light Emitting Diode