# Small Business Customers: <br> More Opportunities for your Business 

## WASHINGTON

New enhanced incentives for small business non-lighting upgrades.

## Consider these energy-efficient opportunities

| MEASURE (RETROFIT ONLY) | CUSTOMER INCENTIVE* |  |
| :---: | :---: | :---: |
|  | SMALL BUSINESS | VERY SMALL BUSINESS, NAMED COMMUNITY SMALL BUSINESS |
| Engine Block Heater Control | \$150 per unit | \$200 per unit |
| Ductless Heat Pump | \$1,500 per ton | \$2,000 per unit |
| Connected Thermostat | \$200 per unit | \$300 per unit |
| Anti-sweat Heater Controls (Retrofit Only), Low-Temp | \$30 per linear ft | \$40 per linear ft |
| Anti-sweat Heater Controls (Retrofit Only), Med-Temp | \$30 per linear ft | \$40 per linear ft |
| Electronically Commutated Motor (ECM) for Display Case or Walk-in Refrigerator | \$100 per motor | \$125 per unit |
| Electronically Commutated Motor (ECM) for Display Case or Walk-in Freezer | \$125 per motor | \$150 per unit |
| Heat Pump Water Heater (HPWH) | \$1,200 per unit | \$1,500 per unit |

*Contact an approved contractor to learn more about which incentive your business is eligible for. Must use an approved Wattsmart Business Vendor Network contractor. Small business non-lighting incentives are capped at 90\% of Energy Efficiency Measure Costs.


## HVAC EQUIPMENT

According to ENERGY STAR ${ }^{\circledR}$, heating and cooling accounts for $40-50 \%$ of energy used in businesses. In addition, you're likely to experience improved comfort and productivity as well as reduced HVAC repair costs. If your current HVAC unit is more than seven years old, it may be time for a replacement. See if a Ductless Heat Pump or Connected Thermostat can help reduce your energy usage.

## OTHER MEASURES

- Evaporator Fan Motors - Electronically commutated (EC) motors reduce energy use and improve cooler/freezer performance.
- Anti-Sweat Heater Controls - Humidity-sensing controls ensure heaters run only when necessary, reducing energy use and costs.
- Heat Pump Water Heaters - Heat pump water heaters use less energy than a conventional water heater which can lower your energy bills and save you money over time.
- Engine Block Heater Controls - Heater controls that ensure the heater runs when needed reducing energy use and costs.

You choose whether you want to proceed with some or all of the recommendations. If you decide to proceed, the approved vendor will complete all incentive paperwork. For more savings opportunities, visit BeWattsmart.com.

## CONTACT USTODAYTO GET A PROJECT STARTED!

- Call toll free at I-855-805-723I
- Email: Wattsmartbusiness@pacificpower.net
- Find a Vendor at https://www.pacificpower.net/find-vendor
- Visit: pacificpower.net/hvac

Para hablar con un representante del programa que habla espanol, llame a Marcelino Osorio al 509-930-1562.

## STEPS TO PARTICIPATE

Step I. Contact an approved Wattsmart Business Vendor Network contractor. To find an Approved Vendor, call us toll free at I-855-805-723I or use the Find a Vendor tool.

Step 2. Review vendor recommendations and choose whether you want to move forward with any or all of the recommendations. Then submit a completed Wattsmart Business General Application, include form W-9.

Step 3. Approved Vendor installs your selected energy improvements. Pacific Power may request to inspect your improvements to verify energy savings and quality of installation.
Step 4. Approved Vendor may deduct the incentive from your invoice, if assigned to them. If not assigned, you will receive your incentive check within 45 days of the complete project submittal.

Step 5. Enjoy energy savings, improved comfort and performance!
*This offer is available to most Washington small businesses on rate schedule 24. Other terms and conditions apply. Please visit the website for full requirements: http://www.pacificpower.net/hvac.
The customer, building owner, or tenant/electricity user in an eligible facility may participate. Owner/tenant arrangements are the responsibility of the owner and tenant. Customer must use an approved Wattsmart Business Vendor to receive these incentives.

Incentive dollars paid, whether received directly or assigned to the Approved Vendor, may be considered as taxable income and require the issuance of IRS Form 1099 to your business. You are encouraged to consult with your tax advisor regarding the potential tax implications.

Scan the QR code below to visit our website for more information.


